

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086**  
**(For candidates admitted during the academic year 2015 – 16 & thereafter)**

**SUBJECT CODE: 15SW/PC/MO34**

**M.S.W. DEGREE EXAMINATION, NOVEMBER 2018**  
**SOCIAL WORK**  
**THIRD SEMESTER**

**COURSE : CORE**  
**PAPER : MANAGEMENT FOR NON PROFIT ORGANIZATIONS**  
**TIME : 3 HOURS** **MAX. MARKS: 100**

**SECTION – A**

**ANSWER ALL QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 50 WORDS:**  
**(10x2=20)**

1. Define Management.
2. Name two INGOs working in India.
3. List any four goals of management.
4. What is meant by evaluation?
5. Enumerate the functions of a committee.
6. What is meant by strategic plan?
7. Define networking.
8. What is meant by Project Cycle Management?
9. List any four types of fund-raising.
10. When is an NGO known as a trans-national NGO?

**SECTION – B**

**ANSWER ANY FOUR QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 600 WORDS:**  
**(4x10=40)**

11. Discuss the role of scientific management of Non-profit organisations.
12. Write short notes on (a) Policy Making and (b) Goal-setting.
13. Discuss the key provisions of Co-operative Societies Act.
14. Give an overview of Logical Framework Analysis.
15. Highlight the need for and process of networking.
16. Differentiate between Monitoring and Evaluation of Projects. Illustrate with examples.

**SECTION – C**

**ANSWER ANY TWO QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 1200 WORDS:**  
**(2x20=40)**

17. Write a critical review of the National Policy on the Voluntary Sector, 2007.
18. Describe in detail the principles of Management.
19. Compare and contrast the salient features, significant provisions and applications of Societies Registration Act and Trust Act.
20. Describe the guidelines to be followed while collaborating with GOs, Corporates and UN Agencies. Illustrate with examples.

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