

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086**  
**(For candidates admitted during the academic year 2004 – 05 & thereafter)**

**SUBJECT CODE: SW/AC/PS33**

**B.S.W. DEGREE EXAMINATION, NOVEMBER 2008**  
**SOCIAL WORK**  
**THIRD SEMESTER**

**COURSE : ALLIED CORE**  
**PAPER : PSYCHOLOGY**  
**TIME : 3 HOURS**

**MAX. MARKS: 100**

**SECTION – A**

**(10 X 3 = 30)**

**ANSWER ALL QUESTIONS EACH ANSWER SHOULD NOT EXCEED 50 WORDS :**

1. Describe the types of approach movement.
2. Explain the motivation cycle.
3. What does Rogers mean by the term 'incongruence'?
4. What is assertive therapy?
5. Explain the concept of adjustment.
6. What are Stereotypes?
7. Explain reinforcement with examples.
8. What is cognitive dissonance?
9. Who are the mentally challenged individuals?
10. Explain the concept of perceptual set.

**SECTION – B**

**(5 X 6= 30)**

**ANSWER ANY FIVE QUESTIONS EACH ANSWER SHOULD NOT EXCEED 300 WORDS:**

11. Briefly explain Erickson's theory of personality.
12. Define intelligence. What are the levels of intelligence?
13. Describe Cognitive learning.
14. Explain how we perceive depth.
15. Define emotions and bring out the importance of emotional expressions.
16. What is the part played by prejudice in our social life?
17. What are the sources of stress?

**SECTION – C**

**( 2 X 20 = 40 )**

**ANSWER ANY TWO QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 1200 WORDS:**

18. What is socialization? Discuss the process by which children are socialized.
19. Describe the principles of classified conditioning along with Pavlov's experiment.
20. Show how attitudes are formed with appropriate examples.
21. What are the common causes of frustration?

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