STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086. (For candidates admitted during the academic year 2011-2012 & thereafter)

SUBJECT CODE: 11CM/GE/CA44

B.A. / B.Sc. / B.Com. / B.C.A. / B.S.W. / B.V.A. DEGREE EXAMINATION, APRIL 2015

COURSE : GENERAL ELECTIVE

PAPER : CONTEMPORARY ADVERTISING

TIME : 3 HOURS MAX. MARKS: 100

SECTION A - (10 x 3 = 30 marks) Answer ALL questions

- 1. Define Advertising.
- 2. Write a short note on Web Advertising.
- 3. List any three methods of Modern Advertising.
- 4. Explain the use of Internet as an advertising medium.
- 5. Enumerate the merits and demerits of Press Advertising.
- 6. What is a Banner Advertisement? Give examples.
- 7. Who is an advertiser?
- 8. What is an advertisement copy?
- 9. Write a note on Window Display.
- 10. What is meant by Zipping and Zapping.

SECTION B - (5 x 6 = 30 marks) Answer any FIVE questions.

- 11. Explain the various elements of an Ad. Copy.
- 12. What are the types of Online Advertising?
- 13. Prepare an Ad. Copy for any one: a) Watches b) Cell Phones
- 14. Explain the terms Interstitials and Superstitials.
- 15. Outline the scope of Advertising.
- 16. Bring out the significance and types of outdoor advertising.
- 17. Write a note on Direct Response Advertising.

SECTION C - (2 x 20 = 40 marks) Answer any TWO questions.

- 18. Explain challenges and trends of Online Media used in Advertising. Outline the reasons for failure and changing trends.
- 19. Discuss the various ethical issues that govern the world of Advertising.
- 20. Discuss the different roles of Advertising with suitable examples.
- 21. Name the different media used in Advertising. Explain in detail the use of Electronic Media.
