

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086**  
(For candidates admitted during the academic year 2004 – 05 & thereafter)  
**SUBJECT CODE: SW/AC/PS33**

**B.S.W. DEGREE EXAMINATION, NOVEMBER 2007**  
**SOCIAL WORK**  
**THIRD SEMESTER**

**COURSE : ALLIED CORE**  
**PAPER : PSYCHOLOGY**  
**TIME : 3 HOURS**

**MAX. MARKS: 100**

**SECTION – A**

**ANSWER ALL QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 50 WORDS : ( 10 X 3 = 30)**

1. Define personality?
2. What is perception and list the factors involved in forming perception?
3. Mention different types of motives with reference to social motives?
4. Define learning and list the principles of learning?
5. What is emotion and list few characteristics of emotion?
6. Write the factors involved in the process of adjustment?
7. Mention the approaches, which will help us to understand different theories of personalities?
8. List out the different stages of personality development according to Maslow?
9. List the different types of conflicts?
10. List the different levels of intelligence?

**SECTION – B**

**ANSWER ANY FIVE QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 300 WORDS: ( 5 X 6 = 30)**

11. With reference to our cultural context, how does the Socialisation process influence the development of personality?
12. Explain Skinner's behaviorist approach?
13. Explain perceptual process?
14. Explain any one theory of motivation with definition?

15. Give an account of Psychological processes, which help us in shaping the human behavior?
16. Explain the effects of motives and needs?
17. Explain how the influence of hereditary and environment play a role on individuals intelligence.

**SECTION – C**

**ANSWER ANY TWO QUESTIONS. EACH ANSWER SHOULD NOT EXCEED  
1200 WORDS: ( 2 X 20 = 40)**

18. List the Principles of learning in behavior modification and explain the process of cognitive learning?
19. Explain Erik Erickson's psychosocial approach of personality development?
20. Explain how the attitudes are formed and how can one change it?
21. Explain the factors involved in adjustment process and the consequences of maladjustments?

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