# STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.

(For candidates admitted during the academic year 2008-09)

SUBJECT CODE: CM/PC/ME24

#### M.Com. DEGREE EXAMINATION APRIL 2009

COMMERCE SECOND SEMESTER

COURSE : MAJOR - CORE

PAPER : MANAGERIAL ECONOMICS

TIME : 3 HOURS MAX. MARKS : 100

#### SECTION - A

### ANSWER ANY FIVE QUESTIONS:

 $(5 \times 8 = 40)$ 

- 1. State and explain the law of demand; what are its exceptions?
- 2. Discuss the various methods available for determining advertising outlay.
- 3. Discuss briefly any four methods of forecasting demand?
- 4. Explain the nature and functions of profit.
- 5. Write short notes on (i) Opportunity cost
  - (ii) Discounting principle.
- 6. Distinguish between autonomous demand and derived demand with examples.
- 7. Describe product line pricing.
- 8. Discuss the various economies of scale. Do they result in monopolies.

## SECTION – B

# ANSWER ANY THREE QUESTIONS:

 $(3 \times 20 = 60)$ 

- 9. "Managerial economics bridges the gap between economic theory and business practices". Discuss.
- 10. Define a production function. Explain and illustrate iso-quants and Iso-cost curves.
- 11. Write short notes on the following:
  - a) Incremental cost
  - b) Cross-elasticity of demand
  - c) Marginal cost
  - d) Cost-plus pricing.

- 12. Why is demand analysis important for successful production planning and capital expansion? Discuss.
- 13. Discuss the traditional and modern techniques of capital investment appraisal bringing out their relative merits and demerits.

