

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.**  
**(For candidates admitted during the academic year 2008-2009 & thereafter)**

**SUBJECT CODE : CM/ME/ED64**

**B.Com. DEGREE EXAMINATION APRIL 2013**  
**COMMERCE**  
**SIXTH SEMESTER**

**COURSE : MAJOR – ELECTIVE**  
**PAPER : ENTREPRENEURIAL DEVELOPMENT**  
**TIME : 3 HOURS** **MAX. MARKS: 100**

**SECTION – A**

**ANSWER ALL QUESTIONS: ( 10 x 3 = 30 )**

1. What do you understand by the term entrepreneur?
2. Who is an innovating entrepreneur?
3. What is project identification?
4. Mention any five common entrepreneurial traits.
5. What do you understand by a project?
6. Who is a women entrepreneur?
7. What are pull factors?
8. Define a project report.
9. What do you mean by term loans?
10. What is meant by fixed capital?

**SECTION – B**

**ANSWER ANY FIVE QUESTIONS: ( 5 x 6 = 30 )**

11. Explain the main functions performed by entrepreneurs?
12. What are the sources of a Business Idea?
13. How will you classify the projects?
14. Explain the need and importance of financial planning.
15. What are the various sources of working capital available to an entrepreneurs?
16. State the positive features of women entrepreneurs.
17. Identify the incentives offered by the government to entrepreneurs.

**SECTION – C**

**ANSWER ANY TWO QUESTIONS: ( 2 x 20 = 40 )**

18. Explain in brief the factors that determine the growth of entrepreneurship.
19. Describe the steps involved in the identification and selection of a project.
20. How is a project formulated? Give an overview.
21. What problems are faced by women entrepreneurs and how do they cope with these problems.

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