# STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086. (For candidates admitted during the academic year 2011-2012 & thereafter)

**SUBJECT CODE: 11CM/MC/BM24** 

## B.Com./B.Com(CS) DEGREE EXAMINATION APRIL 2013 COMMERCE CORPORATE SECRETARYSHIP SECOND SEMESTER

**COURSE**: MAJOR – CORE

PAPER: BUSINESS MANAGEMENT

TIME : 3 HOURS MAX. MARKS : 100

#### **SECTION - A**

### ANSWER ALL QUESTIONS IN 50 WORDS:

1. Define Management.

- 2. 'Management is an Art' Explain.
- 3. Define Planning.
- 4. What is a Policy?
- 5. Write short notes on line organization.
- 6. State the basis of Departmentation.
- 7. What is Staffing?
- 8. Differentiate between delegation and decentralisation.
- 9. Explain the term "Span of Control.
- 10. Define Control.

#### **SECTION - B**

#### **ANSWER ANY FIVE QUESTIONS IN 300 WORDS:**

 $(5 \times 6 = 30)$ 

(10 x3 = 30)

- 11. Explain the functions of Management.
- 12. Discuss the need and importance of training in an organization.
- 13. What is MBO? Discuss the process of MBO.
- 14. Explain Departmentation by functions. State its merits and demerits.
- 15. Explain Maslow's theory of human needs.
- 16. Explain the process of communication.
- 17. Discuss the control process.

#### **SECTION - C**

#### **ANSWER ANY TWO QUESTIONS IN 1200 WORDS:**

 $(2 \times 20 = 40)$ 

- 18. Explain Fayol's principles of management.
- 19. Explain the internal and external sources of recruitment.
- 20. Discuss the Barriers to effective communication.
- 21. Explain Line, line & staff and functional organizations.

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