# STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.

(For candidates admitted during the academic year 2011-2012)

**SUBJECT CODE: 11CM/MC/BM24** 

# B.Com. DEGREE EXAMINATION APRIL 2012 CORPORATE SECRETARYSHIP SECOND SEMESTER

**COURSE : MAJOR - CORE** 

PAPER: BUSINESS MANAGEMENT

TIME : 3 HOURS MAX. MARKS : 100

### SECTION - A

# **ANSWER ALL QUESTIONS:**

 $(10 \times 3 = 30)$ 

- 1. Define Management
- 2. What are standing Plans?
- 3. What is authority in an organization?
- 4. What is empowerment?
- 5. How is staffing done?
- 6. Why is differentiation between line and staff functions necessary?
- 7. Define Strategy.
- 8. What is diagonal communication?
- 9. What is Transactional Analysis?
- 10. From what source would you prefer to recruit managerial personnel and why?

#### **SECTION - B**

# **ANSWER ANY FIVE QUESTIONS:**

 $(5 \times 6 = 30)$ 

- 11. What does Taylor lay down as the principles of scientific management?
- 12. Define MBO and explain its process.
- 13. "Delegation of authority is not loss of power, it is enhancement of power" Explain.
- 14. "The task of departmentation if done carefully would enable the organization to reap several advantages" Substantiate.
- 15. What are the leadership qualities that you look for in a manager?
- 16. Compare the merits of Internal and External sources of Recruitment.
- 17. Explain Maslow's Theory of Motivation.

# SECTION - C

# **ANSWER ANY TWO QUESTIONS:**

 $(2 \times 20 = 40)$ 

- 18. Explain the planning process and also the ways in which planning may be made more effective.
- 19. Identify and briefly explain the various employee training methods used in an organization.
- 20. What are the common barriers to communication in an organization? How can they be overcome?
- 21. Discuss the requirements of an effective control system and explain the advantages and limitations of controlling.

