

STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086
(For candidates admitted during the academic year 2011 – 12 & thereafter)

SUBJECT CODE: 11PY/PE/PD24

M. A. / M.Com. / M.Sc. DEGREE EXAMINATION, NOVEMBER 2014
THIRD SEMESTER

COURSE : ELECTIVE

PAPER : PERSONAL DISTINCTIVENESS

TIME : 3 HOURS

MAX. MARKS: 100

SECTION – A

(10 X 2 = 20)

ANSWER ALL QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 50 WORDS:

1. Define Personality.
2. Explain Self-esteem.
3. Define Values
4. What are the different life positions?
5. Describe social perception.
6. Define Communication
7. Explain Conflict.
8. What are the different responding styles?
9. Describe coping mechanisms.
10. Define social intelligence.

SECTION – B

(5 X 8 = 40)

ANSWER ANY FIVE QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 250 WORDS:

11. Explain life positions with appropriate examples.
12. What are coping mechanisms? How do they help us?
13. Define conflict. Explain the types of conflict.
14. Describe the communication process.
15. What is a first impression? How does it impact interactions?
16. Explain social intelligence. Why is it necessary for interpersonal relationships?
17. Write short notes on biological and social motives.
18. Innumerate non-verbal communication. Give examples.

SECTION – C

(2 X 20 = 40)

ANSWER ANY TWO QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 1200 WORDS:

19. Explain the levels of communication.
20. Describe the different types of transactions with appropriate examples.
21. What are the different responding styles? Why is it important to use the appropriate styles?
22. How do we develop a healthy self-esteem? Explain its impact on personality.
