STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.

(For candidates admitted during the academic year 2004-05 & thereafter)

SUBJECT CODE: CM/SC/WM54

B.Com. DEGREE EXAMINATION NOVEMBER 2008

COMMERCE FIFTH SEMESTER

COURSE : **SPECIALISATION – CORE**

PAPER : WORK – FORCE MANAGEMENT

TIME : 3 HOURS MAX. MARKS: 100

SECTION – A

ANSWER ALL QUESTIONS:

 $(10 \times 3 = 30)$

- 1. Define organizational behaviour.
- 2. What is division of labour?
- 3. Define 'Personality'.
- 4. Who are 'introverts'?
- 5. Define 'Attitudes'.
- 6. Define a group.
- 7. What do you men by referent power.
- 8. What is 'Stress'?
- 9. What does 'resistance to change' mean?
- 10. What is 'Subculture'?

SECTION – B

ANSWER ANY FIVE QUESTIONS:

 $(5 \times 6 = 30)$

- 11. Explain the models of Organizational Behaviour.
- 12. What are the basic objectives of Organizational Behaviour?
- 13. Explain important determinants of personality.
- 14. Discuss the important principles considered in organizing stimuli.
- 15. What are the salient features of motivation?

- 16. Distinguish a leader from a manager.
- 17. What are the positive aspects of conflicts.

SECTION - C

ANSWER ANY TWO QUESTIONS:

 $(2 \times 20 = 40)$

- 18. Explain the important concepts of Organizational Behaviour.
- 19. Discuss the various factors that influence individual behaviour.
- 20. Define 'counselling'. What are its importance and functions.
- 21. "Organizational Behaviour has undergone dynamic changes in the era of globalization in India". Elucidate.

