

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086**  
**(For candidates admitted during the academic year 2011 – 12&thereafter)**

**SUBJECT CODE: 11SW/PC/MO34**

**M.S.W. DEGREE EXAMINATION, NOVEMBER 2013**  
**SOCIAL WORK**  
**THIRD SEMESTER**

**COURSE : CORE**  
**PAPER : MANAGEMENT FOR NON PROFIT ORGANIZATIONS**  
**TIME : 3 HOURS** **MAX. MARKS: 100**

**SECTION – A**

**ANSWER ALL QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 50 WORDS:**  
**(10x2=20)**

1. List any two common CSR initiatives.
2. What is scientific management? Who is referred to as the Father of Scientific Management?
3. What is the rationale for supervision?
4. What is meant by 'esprit de corps'?
5. List any four functions of management.
6. Identify the salient roles played by a committee.
7. Expand the terms (i) FCRA; (ii) FEMA.
8. Name any two INGOs.
9. Spell out any two purposes of networking.
10. List any two strategies to monitor and evaluate projects.

**SECTION – B**

**ANSWER ANY FOUR QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 600 WORDS:**  
**(4x10=40)**

11. What are the types of non-profit organisations?
12. Describe the goals of management.
13. Discuss the scope of policy-making as a management function in NGOs.
14. Compare and contrast a society and a trust.
15. Trace the process of networking.
16. Identify innovative fund-raising strategies to support a home for the aged.

**SECTION – C**

**ANSWER ANY TWO QUESTIONS. EACH ANSWER SHOULD NOT EXCEED 1200 WORDS:**  
**(2x20=40)**

17. Based on your field work experiences, comment on the scope for scientific management of welfare organisations in India.
18. Discuss the salient provisions of the Cooperative Societies Act, 1912.
19. Write a project proposal to carry out interventions for any social issue of your choice.

\*\*\*\*\*