

STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.
(For candidates admitted during the academic year 2009 – 2010)

SUBJECT CODE: CM/PC/TD44

M.Com. DEGREE EXAMINATION APRIL 2011
COMMERCE
FOURTH SEMESTER

COURSE : CORE
PAPER : TRAINING & DEVELOPMENT
TIME : 3 HOURS **MAX. MARKS: 100**

SECTION A

ANSWER ANY FIVE QUESTIONS:

5*8=40

1. Distinguish between Training & Development.
2. Explain different types of analysis adopted by the trainer in analyzing the training needs.
3. Why conducive climate is important for training.
4. Explain the different types of training aids used in an enterprise.
5. What are the qualities of a good trainer?
6. Describe the elements of body language in communication made by trainer to his trainees.
7. Explain the steps involved in evaluation of training.
8. Discuss the principles of training..

SECTION- B

ANSWER ANY THREE QUESTIONS:

3*20=60

9. Discuss the benefits of training to the organization.
10. Elaborate the steps to determine the training needs of an enterprise.
11. Describe the method of designing a training course.
12. Explain the training techniques adopted by an organization to train their employees.
13. Discuss the process of training implementation.

▲▲▲▲▲▲▲▲▲▲

