# STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086 (For candidates admitted during the academic year 2012 – 13)

SUBJECT CODE: 12PR/PE/AR14

# M. A. DEGREE EXAMINATION, NOVEMBER 2012 PUBLIC RELATIONS FIRST SEMESTER

**COURSE : ELECTIVE** 

PAPER : ADVERTISING MANAGEMENT

TIME : 3 HOURS MAX. MARKS: 100

#### SECTION - A

#### ANSWER ALL QUESTIONS IN NOT LESS THAN 50 WORDS: $(10 \times 2 = 20)$

- 1. Define Advertising.
- 2. How does an alternative medium differ from mainstream media?
- 3. Bring any three differences between advertising and public relations.
- 4. What is a creative brief?
- 5. What is an advertorial?
- 6. List any three features of social advertising.
- 7. Write a note on AIDAS communication model in Advertising.
- 8. State any three Indian social brand advertisements
- 9. Mention 3 ways through which advertising contributes to the growth of the company.
- 10. What is meant by employee branding?

#### SECTION - B

#### ANSWER ANY FIVE QUESTIONS IN NOT LESS THAN 250 WORDS :(5 X 8 = 40)

- 11. What is an Ad. Copy? Explain the elements of an Ad. Copy.
- 12. Explain the social outlook in advertisements.
- 13. Advertisements breach the code of ethics imposed on them. Comment.
- 14. Do radio advertisements provide enough scope for creativity? Explain your answer with suitable examples.
- 15. How does Advertising contribute to the economic development of a country?
- 16. What is ambient advertising? Briefly discuss the advantages of ambient advertising?
- 17. Write a note on Internet as a multi media option for brand promotion.

## **SECTION - C**

## ANSWER ANY TWO QUESTIONS IN NOT LESS THAN 1000 WORDS: (2 x 20 = 40)

- 18. "The strength of an Ad. Agency is determined by three key functions, namely, service, creativity and media handling". Explain.
- 19. Explain the role of Advertising in building a Brand with appropriate examples.
- 20. What are the advertising regulations under implementation in India? How has it contributed to an improvement in the quality of advertisement?
- 21. What is an Advertising Campaign? Discuss at length the stages involved in an Ad. Campaign.

\*\*\*\*\*