

STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI

COURSE PLAN (June - November 2026)

Department : B.VOC BFSI
Name/s of the Faculty : Ms. Desi Priya V
Course Title : Principles of Insurance
Course Code : 23VB/VM/PI56
Shift : II

COURSE OUTCOMES (COs)

COs	Description	CL
CO1	Define terminologies in insurance	K1
CO2	Summarize the principles of insurance	K2
CO3	Develop insights on importance of insurance intermediaries	K3
CO4	Compare the policies with legal aspects of insurance contract	K4
CO5	Assess the claim procedure	K5

Week	Unit No.	Content	Cognitive Level	Teaching Hours	COs	Teaching Learning Methodology	Assessment Methods
Jun 15 – 22, 2026 (Day Order 1- 6)	1	Introduction to Insurance 1.1 Nature and Importance	K1-K2	6	1-2	Lecture and PPT	Short answer test

		of Insurance 1.2 Evolution of Insurance					
Jun 23 – July 1, 2026 (Day Order 1- 6)	1	1.3 Different classes of Insurance	K1-K4	6	1-4	Lecture and PPT	Chart Preparation Test
July 2 – July 8, 2026 (Day Order 1- 6)	1	1.4 Recent trends in Insurance Industry	K1-K5	6	1-5	Lecture and PPT with Article review on recent Insurance Industry updates	Quiz
July 9 – 16, 2026 (Day Order 1- 6)	2	Insurance Contract 2.1 Terms of an Insurance Contract	K1-K5	6	1-5	Lecture and PPT	Matching Type Test
July 17 – 24, 2026 (Day Order 1- 6)	2	2.2 Principles of Insurance – Insurable Interest, Indemnity, Subrogation & Contribution	K1-K5	6	1-5	Lecture and PPT with Mini Project on Real Life Insurance Cases	Other Component I – Quiz on Unit I & II for 15 marks on 24/07/2026
July 25 – 28, 2026 (Day Order 1- 3)	2	2.2 Principles of Insurance – Utmost Good Faith – the relevance of Proximate Cause	K1-K5	3	1-5	Lecture and PPT	Diagram Representation Test

July 29 – Aug 3, 2026	C.A. Test – I						
Aug 4 - 6, 2026 (Day Order 4 - 6)	3	Insurance Terminology - Introduction	K1-K4	3	1-4	Lecture and PPT	Insurance Vocabulary Quiz
Aug 7 – 14, 2026 (Day Order 1- 6)	3	3.1 Life Insurance – First Premium, Renewal – Mode – Limited Payment, Policies, Single Premium, Convertible, Days of Grace, Lapse, Paid Up Policy, Revival, Deferment Period, Nomination,	K1-K4	6	1-4	Lecture and PPT	Terminology-based crossword puzzle
Aug 17 - 24, 2026 (Day Order 1- 6)	3	3.1 Life Insurance - Assignment, Bonus, With Profit, Participating, Non-Participating or Without Profit, Surrender Value 3.2 Non-Life Insurance – Market Agreement, Cover Notes, Certificates of Insurance, Open Policy, Floater, Excess, Franchise, Claims, Salvage,	K1-K4 K1-K5	3 3	1-4 1-5	Lecture and PPT with Survey based preference between online and offline insurance purchase	Other Component 2 – Design own Insurance products with terms and conditions assignment for 15 marks on 24/08/2026.
Aug 25 – Sep 2, 2026 (Day Order 1- 6)	3	3.2 Non-Life Insurance - Coinsurance, Loss, Total Loss, Actual or	K1-K5	6	1-5	Lecture and PPT	Caselet-based Terminology Application

		Constructive Loss, Bonus, Valued Policy, Agreed Value, Full Value, First Loss, Increased Value, Arbitration					Test
Sep 3 – 11, 2026 (Day Order 1- 6)	4	Insurance Market 4.1 Various Constituents of the Insurance Market 4.2 Operations of Insurance Companies 4.3 Operations of Intermediaries	K1-K3 K1-K5 K1-K2	2 2 2	1-3 1-5 1-2	Lecture and PPT	Other Component 3 – Individual presentation on the topic “Digital Revolution in Insurance Market” for 20 marks on 08/09/2026
Sep 15-17, 2026 (Day Order 1 - 3)	4	4.4 Specialist Insurance Companies – Insurance Specialists	K1-K3	3	1-3	Lecture and PPT with Field Observation Report on Insurance Services offered in the market	Comparative analysis test
Sep 18 –23, 2026	C.A. Test – II						
Sep 24 - 28, 2026 (Day 4 – 6)	5	The Insurance Customer 5.1 Understanding Insurance Customers	K1-K2	3	1-2	Lecture and PPT	Situation based Problem solving

Sep 29 – Oct 7, 2026 (Day Order 1 - 6)	5	5.2 Different Customer Needs	K1-K4	6	1-4	Lecture and PPT	Group Discussion
Oct 8 - 14, 2026 (Day Order 1 - 6)	5	5.3 Importance of Customers – Customer Satisfaction – Customer Behaviour at Purchase Point Customer Behaviour when Claims Occur – Importance of Ethical Behaviour	K1-K5	6	1-5	Lecture and PPT with Customer Behaviour Observation Activity on various insurance policies	Infographic presentation on customer service
Oct 15 - 21, 2026 (Day Order 1- 4)	REVISION						

STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI**COURSE PLAN (June - November 2026)**

Department : B.Voc(BFSI)
Name/s of the Faculty : Ms.S.Saikeerthana
Course Title : Insurance Regulation
Course Code : 23VB/VM/IR56
Shift : II

COURSE OUTCOMES (COs)

COs	Description					CL	
CO1	describe the basic definitions and terminologies of insurance industry					K1	
CO2	summarize the rules and regulations of IRDA regulations					K2	
CO3	discuss provisions and strategies regulated under IRDA					K3	
CO4	analyse the role of IRDA					K4	
CO5	assess the scope and operations of IRDA regulations					K5	
Week	Unit No.	Content	Cognitive Level	Teaching Hours	COs	Teaching Learning Methodology	Assessment Methods

Jun 15 – 22, 2026 (Day Order 1- 6)	1	Introduction1.1 Need for Regulation,1.2 Structure of Insurance Regulation Authority	K1-K2 K1-K2	6	1-2	Lecture and PPT/Group discussion	Class discussion
Jun 23 – July 1, 2026 (Day Order 1- 6)	1	1.3 Development and Growth of Life and Non-Life Insurance Industry	K1-K3	6	1-3	Lecture and PPT	Quiz
July 2 – July 8, 2026 (Day Order 1- 6)	1	1.4 Nationalisation of Insurance Industry,1.5 Privatisation of Insurance	K1-K3	6	1-3	Lecture and PPT/Learning by doing	Short test
July 9 – 16, 2026 (Day Order 1- 6)	2	Insurance Regulatory and Development Authority (IRDA) Act 19992.1 Mission and Composition of IRDA	K1-K3	6	1-3	Lecture and PPT/Video presentations	Memory Game
July 17 – 24, 2026 (Day Order 1- 6)	2	2.2 Duties, Powers and Functions of IRDA	K1-K5	6	1-5	Lecture and PPT/Chart work	Short test- Component 1 Presentation on case studies - Challenges faced by Insurance Companies and Government Initiatives in the Global Insurance Industry." to be conducted from 17-07-2026 for 15 marks

July 25 – 28, 2026 (Day Order 1- 3)	2	2.3 Operation of IRDA	K1-K5	300	1-5	Lecture and PPT/Story telling	Puzzle
July 29 – Aug 3, 2026	C.A. Test - I						
Aug 4 - 6, 2026 (Day Order 4 - 6)	3	IRDA Regulations on Registration and Licensing 3.1 Insurance Intermediaries – Meaning, Role and Growth	K1-K3	3	1-3	Lecture and PPT/Role play	Question and answer session
Aug 7 – 14, 2026 (Day Order 1- 6)	3	3.2 Procedure for Registration of Insurance Companies 3.2.1 General and Capital Requirements 3.2.2 Renewal and Suspension of Registration 3.2.3 Cancellation of Registration	K1-K5	6	1-5	Lecture and PPT/Group discussion	Memory Game
Aug 17 - 24, 2026 (Day Order 1- 6)	3	3.3 Provisions relating to Registration, Renewal, Revocation and Cancellation of license for Intermediaries	K1-K5	6	1-5	Lecture and PPT	Concept mapping
Aug 25 – Sep 2, 2026 (Day Order 1- 6)	4	IRDA Regulations on Micro Insurance: 4.1	K1-K4	6	1-4	Lecture and PPT/Case study	Quiz

		Micro Insurance: Concept and Origin,4.2 Role and Importance of Micro Insurance in Rural and Social Sector	K1-K5			analysis	
Sep 3 – 11, 2026 (Day Order 1- 6)	4	4.3 Micro Insurance Agents Life and Non-life Micro Insurers	K1-K5	6	1-5	Lecture and PPT	Other Component 2 - Test on Unit 3 for 15 marks to be conducted on 10.09.2026
Sep 15-17, 2026 (Day Order 1 - 3)	4	4.4 Government Strategies for Micro- insurance on Social Protection	K1-K5	3	1-5	Lecture and PPT/Case study	Question and answer session
Sep 18 –23, 2026	C.A. Test – II						
Sep 24 - 28, 2026 (Day 4 – 6)	5	IRDA Regulation on Protection of Policy Holders: 5.1 Life and General Insurance Policy – Regulations	K1-K3	3	1-3	Lecture and PPT	Other Componen 3 t- Project submission on Creation of own inclusive insurance policies for 20 marks to be conducted from 25- 09-2026
Sep 29 – Oct 7, 2026 (Day Order 1 - 6)	5	5.2 Grievance Redressal, Complaint Handling, Policy Holders Servicing	K1-K5	6	1-5	Lecture and PPT/Video presentation	Quiz

Oct 8 - 14, 2026 (Day Order 1 - 6)	5	5.3 Claim Procedures for Life and General Insurance	K1-K5	6	1-5	Lecture and PPT	Class discussion
Oct 15 - 21, 2026 (Day Order 1- 4)	REVISION						

STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI

COURSE PLAN (June - November 2026)

Department : B.Voc (BFSI)
Name/s of the Faculty : Ms. Monisha Carol M
Course Title : Business Law
Course Code : 23VB/VM/BL56
Shift : II

COURSE OUTCOMES (COs)

COs	Description	CL
CO1	define the basic definitions and terminologies in business law	K1
CO2	summarize on the legal regulations provided under the law	K2
CO3	make use of provisions and strategies framed under business law	K3
CO4	classify the various rules and contracts connected to activities of business	K4
CO5	recommend the legal implications related to business	K5

Week	Unit No.	Content	Cognitive Level	Teaching Hours	COs	Teaching Learning Methodology	Assessment Methods
Jun 15 – 22, 2026 (Day Order 1- 6)	1	Indian Contract Act 1.1 Indian Contract Act 1.2 Nature and Elements of Contract 1.3 Classification of Contracts	K1-K2 K1-K2 K1-K3	2 3 1	1-2 1-2 1-3	Lecture with PPT - Flowchart model for contract formation	Class discussion

Jun 23 – July 1, 2026 (Day Order 1- 6)	1	1.3 Classification of Contracts 1.4 Contract Vs Agreement	K1-K3 K1-K3	4 2	1-3 1-3	Lecture with PPT - Concept-based discussions on contract versus agreement	Group activity
July 2 – July 8, 2026 (Day Order 1- 6)	2	Requirements of a valid contract 2.1 Offer - Definition - Forms of Offer - Requirements of a Valid Offer, Acceptance – Meaning	K1-K3	6	1-3	Lecture with PPT	Flash card
July 9 – 16, 2026 (Day Order 1- 6)	2	2.2 Legal rules as to a Valid Acceptance - Consideration - Definition - Types - Essentials	K1-K5	6	1-5	Lecture with PPT	Think-pair-share
July 17 – 24, 2026 (Day Order 1- 6)	2	2.3 Capacity of Parties- Definition- Persons Competent to Contract - Free consent – Coercion - Undue Influence	K1-K4	6	1-4	Lecture with PPT - Gamification	Concept mapping
July 25 – 28, 2026 (Day Order 1- 3)	2	2.4 Fraud - Misrepresentation – Mistake - Legality of Object - Void agreements- Unlawful Agreements	K1-K5	3	1-5	Lecture with PPT	Other Component 1 - MCQ test on Unit I on 25.07.2026 for 15 marks
July 29 – Aug 3, 2026	C.A. Test – I						

Aug 4 - 6, 2026 (Day Order 4 - 6)	3	Performance of Contract 3.1 Performance of Contracts - Actual Performance	K1-K3	3	1-3	Lecture with PPT - Video presentation	Snap Test
Aug 7 – 14, 2026 (Day Order 1- 6)	3	3.2 Attempted Performance – Tender 3.3 Discharge of Contract - Modes of Discharge	K1-K5 K1-K4	3 3	1-5 1-4	Lecture with PPT	Debate
Aug 17 - 24, 2026 (Day Order 1- 6)	3 4	3.4 Breach of Contract - Remedies available for Breach of Contract Sale of Goods Act 1930 4.1 Sale - Contract of Sale - Sale Vs Agreement to Sell	K1-K3 K1-K5	3 3	1-3 1-5	Lecture with PPT - Comparative analysis of Sale and Agreement to Sell	Other Component 2 - Role-play activities simulating contract negotiations and agreements on 17.08.2026 for 20 marks
Aug 25 – Sep 2, 2026 (Day Order 1- 6)	4	4.2 Meaning of Goods - Conditions and Warranty – Caveat Emptor - Exceptions of Caveat Emptor	K1-K5	6	1-5	Lecture with PPT/memory game	Crossword puzzle

Sep 3 – 11, 2026 (Day Order 1- 6)	4	4.3 Buyer and Seller of Goods - Unpaid Seller – Definition - Rights of an Unpaid Seller	K1-K5	6	1-5	Lecture with PPT	Other Component 3 - Poster making on various modes of discharge of contract on 7.9.2026 for 15 marks
Sep 15-17, 2026 (Day Order 1 - 3)	4	4.3 Buyer and Seller of Goods - Unpaid Seller – Definition - Rights of an Unpaid Seller	K1-K5	3	1-5	Lecture with PPT - Presentation of contemporary business disputes involving sales contracts	Brainstorming session
Sep 18 –23, 2026	C.A. Test – II						
Sep 24 - 28, 2026 (Day 4 – 6)	5	Intellectual Property Rights 5.1 Intellectual Property Law in India – Provisions relating to Patents, Trademarks and Copy Rights	K1-K3	3	1-3	Seminar presentations on current developments in Intellectual Property Rights	Q&A session
Sep 29 – Oct 7, 2026 (Day Order 1 - 6)	5	5.2 Enforcement of Intellectual Property Rights	K1-K5	6	1-5	Lecture with PPT /Scenario based learning	Quiz
Oct 8 - 14, 2026	5	5.3 Intellectual Property Rights in	K1-K5	6	1-5	Lecture with PPT -	Case Study

(Day Order 1 - 6)		current scenario – Case Studies				Industry-oriented examples highlighting the importance of IPR in business	
Oct 15 - 21, 2026 (Day Order 1- 4)	REVISION						

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STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI

COURSE PLAN (June - November 2026)

Department : B.Voc BFSI
Name/s of the Faculty : Ms.G.Bhuvanewari
Course Title : Income Tax
Course Code : 23VB/VM/IT56
Shift : II

COURSE OUTCOMES (COs)

COs	Description	CL
CO1	describe the basic terminologies and concepts of tax	K1
CO2	comprehend the provisions related to direct taxes	K2
CO3	apply the taxation procedures for various heads of an individual	K3
CO4	calculate the taxable income of an individual	K4
CO5	assess the procedures for computing tax liability	K5

Week	Unit No.	Content	Cognitive Level	Teaching Hours	COs	Teaching Learning Methodology	Assessment Methods
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Jun 15 – 22, 2026 (Day Order 1- 6)	1	Introduction 1.1 Meaning and Need for Taxation 1.2 1.2 Tax Planning vs Tax Evasion 1.3 Types of Tax- Direct Tax and Indirect Tax	K1-K2 K1-K3	3 3	1-2 1-3	Lecture, PPT and case study analysis	Class Discussion
Jun 23 – July 1, 2026 (Day Order 1- 6)	1	1.4 Residential Status and Incidence of Tax	K1-K5	6	1-5	Lecture and problem solving	Quiz
July 2 – July 8, 2026 (Day Order 1- 6)	2	Income from Salaries and House Property 2.1 Salary - Basis of Charge – Allowances, Perquisites	K1-K5	6	1-5	Lecture and problem solving	Problem Solving
July 9 – 16, 2026 (Day Order 1- 6)	2	2.1 Provident Fund and Computation of Salary Income	K1-K5	6	1-5	Lecture and problem solving	Class Test
July 17 – 24, 2026 (Day Order 1- 6)	2	2.2 House Property - Basis of Charge- Computation of Self-Occupied and Let Out House	K1-K5	6	1-5	Lecture and problem solving	Problem Solving

July 25 – 28, 2026 (Day Order 1- 3)	2	2.2 House Property Income	K1-K5	3	1-5	Lecture and problem solving	Group Discussion
July 29 – Aug 3, 2026	C.A. Test - I						
Aug 4 - 6, 2026 (Day Order 4 - 6)	3	Income from Business and Profession 3.1 Income chargeable under the head	K1-K5	3	1-5	Lecture and problem solving and ‘Discussion on how income earned by social media influencers is classified for taxation purposes’	Class Discussion
Aug 7 – 14, 2026 (Day Order 1- 6)	3	3.2 Disallowances 3.3 Presumptive Provision	K1-K5 K1-K5	2 4	1-5 1-5	Lecture and problem solving	Other Component 1- MCQ test from Unit 1 and 2 on 13/8/2026 for 10 marks
Aug 17 - 24, 2026 (Day Order 1- 6)	3	3.4 Computation of Profits and Gains of Business and Profession	K1-K5	6	1-5	Lecture and problem solving	Case Study Analysis
Aug 25 – Sep 2, 2026 (Day Order 1- 6)	4	Income from Capital Gains and Other Sources 4.1 Capital Gains - Computation of Short	K1-K5	6	1-5	Lecture and problem solving	Gamified

		Term				and Tax Quest: A Tax Simulation Game	Learning
Sep 3 – 11, 2026 (Day Order 1- 6)	4	4.1 Long Term Capital Gain	K1-K5	2	1-5	Lecture and problem solving	Other Component 2 – Report and Presentation on ‘The Role of Tax Planning in Personal Financial Management among Young Adults’ on 11/9/2026 for 20 marks
	4	4.2 Income from Other Sources	K1-K5	4	1-5		
Sep 15-17, 2026 (Day Order 1 - 3)	4	4.2 Casual and General Incomes	K1-K5	3	1-5	Lecture, problem solving and	Quiz
Sep 18 –23, 2026	C.A. Test - II						
Sep 24 - 28, 2026 (Day 4 – 6)	5	Computation of Total Income and Tax Liability 5.1 Set Off and Carry Forward Losses – Meaning	K1-K5	1	1-5	Lecture and problem solving and ‘Clubbing of Income in Practice: An Illustrative Case Study’	Case Study Analysis

		5.2 Clubbing of Income	K1-K5	2	1-5		
Sep 29 – Oct 7, 2026 (Day Order 1 - 6)	5	5.3 Deductions	K1-K5	6	1-5	Lecture and problem solving	Other Component 3 – Create a 'Personal Tax Profile for a First Time Tax Payer' on 1/10/2026 for 20 marks
Oct 8 - 14, 2026 (Day Order 1 - 6)	5	5.4 Assessment of Individual Income 5.5 Computation of Tax Liability	K1-K5	6	1-5	Lecture and problem solving	Discussion
Oct 15 - 21, 2026 (Day Order 1- 4)	REVISION						

STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI

COURSE PLAN (June - November 2026)

Department : B.Voc BFSI
Name/s of the Faculty : Ms. Sruthi P
Course Title : Presentation Skills
Course Code : 23VB/US/PS53
Shift : II

COURSE OUTCOMES (COs)

COs	Description	CL
CO1	communicate ideas and facts visually and verbally in a clear and organised manner	K1
CO2	summarize the need to deliver impressive presentation	K2
CO3	apply various presentation techniques in order to establish effective communication	K3
CO4	analyse style, tone and level of verbal communication to fit the audience and situation	K4
CO5	review the preparation required for an effective presentation	K5

Week	Unit No.	Content	Cognitive Level	Teaching Hours	COs	Teaching Learning Methodology	Assessment Methods
Jun 15 – 22, 2026 (Day Order 1- 6)	1	Presentation – Introduction 1.1 Presentation – Meaning, Elements and Principles of Effective presentation	K1-K4	3	1 – 4	Lecture with PPT and Quiz	Q & A Sessions
Jun 23 – July 1, 2026 (Day Order 1- 6)	1	1.2 Types of Presentation	K1-K2	3	1 – 2	Lecture with PPT and Quiz	Q & A Sessions
July 2 – July 8, 2026 (Day Order 1- 6)	1	1.2 Types of Presentation	K1-K2	3	1 – 2	Lecture with PPT and Quiz	Q & A Sessions
July 9 – 16, 2026 (Day Order 1- 6)	1	1.3 Salient steps to Develop Presentations	K1-K5	3	1 – 5	Lecture with PPT and Quiz	Q & A Sessions
July 17 – 24, 2026 (Day Order 1- 6)	1	1.3 Salient steps to Develop Presentations	K1-K5	3	1 – 5	Lecture with PPT and Quiz	Q & A Sessions
July 25 – 28, 2026 (Day Order 1- 3)	1	1.4 Causes of Ineffective Presentation	K1-K4	1		Lecture with PPT and Quiz	Other Component 1 – MQC from Unit 1 for 10 Marks to be held on

							06/08/2026
July 29 – Aug 3, 2026	C.A. Test – I						
Aug 4 - 6, 2026 (Day Order 4 - 6)	2	Designing a Presentation 2.1 Slide Design & Layout	K1-K5	1		Practical with Classroom Discussions	Practice Test
Aug 7 – 14, 2026 (Day Order 1- 6)	2	2.1 Slide Design & Layout	K1-K5	3		Practical with Classroom Discussions	Practice Test
Aug 17 - 24, 2026 (Day Order 1- 6)	2	2.2 Inserting Pictures, Charts and Tables	K1-K3	3		Practical with Classroom Discussions	Practice Test
Aug 25 – Sep 2, 2026 (Day Order 1- 6)	2	2.2 Inserting Pictures, Charts and Tables	K1-K3	3		Practical with Classroom Discussions	Practice Test
Sep 3 – 11, 2026 (Day Order 1- 6)	2	2.3 Setting up a Presentation – Custom Animation	K1-K5	3		Practical with Classroom Discussions	Practice Test
Sep 15-17, 2026 (Day Order 1 - 3)	2	2.3 Setting up a Presentation – Custom Animation	K1-K5	3		Practical with Classroom Discussions	Other Component 2 – Preparation of Posters using MS PowerPoint

							to be held for 15 Marks on 28/09/2026
Sep 18 –23, 2026	C.A. Test – II						
Sep 24 - 28, 2026 (Day 4 – 6)	3	Skills for Presentation 3.1 Meaning of Presentation Skills and Ways to Improve the Presentation Skills	K1-K4	1	1 – 4	Practical with Case Discussions	Snap Test
Sep 29 – Oct 7, 2026 (Day Order 1 - 6)	3	3.2 Thumb rule in making Presentation 3.2.1 10-20-30 Rule 3.2.2 6X6 Rule	K1-K4	3	1 – 4	Practical with Case Discussions	Other Component 3 - Test for 25 Marks to be held on 06/10/2026
Oct 8 - 14, 2026 (Day Order 1 - 6)	3	3.3 Features and Techniques of Good Presentation	K1-K5	3	1 – 5	Practical with Case Discussions	Snap Test
Oct 15 - 21, 2026 (Day Order 1- 4)	REVISION						