STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.
(For candidates admitted during the academic year 2023-24 and thereafter)

M.COM. DEGREE EXAMINATION NOVEMBER 2024
FIRST SEMESTER

COURSE   : ELECTIVE
PAPER   : TRAINING AND DEVELOPMENT
SUBJECT CODE : 23CM/PE/TD15
TIME   : 3 HOURS   MAX.MARKS:100

Q. No.	SECTION A (4 x 5 = 20) Answer ALL the Questions.	CO	KL
1	Define the term training.	1	K1
2	List the need for training and development.	1	K1
3.	Differentiate between coaching and mentoring.	2	K2
4.	Who is a kinesthetic learner? Give an example.	2	K2
Q. No.	SECTION B (4 x 10 = 40) Answer ALL the Questions.	CO	KL
5.	(a) Identify the factors that generate need for training and development. **OR** (b) Explain the reasons for resistance to training.	3	K3
6.	(a) What is Training Need analysis? Discuss the various components of training need analysis. **OR** (b) Explain the significance of executive development.	3	K3
7.	(a) Bring out the differences between training and development. **OR** (b) Discuss the different types of training aids.	4	K4
8.	(a) Explain the Bloom's Taxonomy and the different levels of learning. **OR** (b) Examine the need for training evaluation.	4	K4
Q. No.	SECTION C (2 x 20 = 40) Answer any TWO questions.	CO	KL
9.	Elaborate on the types of on the job training methods.	5	K5
10.	Analyze the steps for designing a training program.	5	K5
11.	Explain Donald Kirkpatrick's Evaluation Model.	5	K5

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