STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI-86 (For candidates admitted during the academic year 2016 – 2017 & thereafter)

B.Voc. DEGREE EXAMINATION, NOVEMBER 2024 FOOD PROCESSING AND QUALITY CONTROL FIFTH SEMESTER

COURSE : MAJOR CORE

PAPER : ENTREPRENEURIAL INITIATIVES

SUBJECT CODE : 16VF/VM/EI56

TIME : 3 HOURS MAX.MARKS: 100

SECTION- A

ANSWER ALL QUESTIONS:

 $(20 \times 1 = 20)$

I. Explain the following in one sentence:

- 1. Entrepreneurship
- 2. Project Formulation
- 3. Business Plan
- 4. Feasibility Report
- 5. Women Entrepreneurs

II. Choose the correct answer:

- 6. An entrepreneur's primary motivation for starting a business is
 - a. To make money
 - b. To be independent
 - c. To be famous
 - d. To be powerful
- 7. From the following which one is factor affecting entrepreneurial growth
 - a. Social
 - b. Economic
 - c. Psychological
 - d. All of the above
- 8. The problems faced by women entrepreneurs are
 - a. Lack of education
 - b. Limited mobility
 - c. Male dominated society
 - d. All of the above
- 9. The component of business plan is
 - a. Marketing strategy
 - b. Sales strategy
 - c. Executive Summary
 - d. All of the above

- 10. Entrepreneurs are motivated by
 - a. Money
 - b. Personal values
 - c. Pull influences
 - d. All the above

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11. In the	century, the notion of an entrepreneur as an innovator was established
12. An	is an individual who creates something for the first time, is a highly
driven motivated	by his or her own work and personal ideas.
13. For the success	of business plan the goal should be
14. The term entrep	eneur came from
15.	is the source of business idea.

IV. State whether True or False:

- 16. Evaluation of process of proposed projects or groups of projects are known as project completion.
- 17. SBA stands for small business administration.
- 18. Richard Cantillon viewed the entrepreneur as a risk taker who "buy(s) at an uncertain price, therefore operating at a risk".
- 19. The process of creating something new is called Innovation.
- 20. A pilot plant is not a full-fledged commercial unit.

SECTION - B

ANSWER ANY FOUR QUESTIONS:

 $(4 \times 10 = 40)$

- 21. Elucidate the need for Entrepreneurship in Education.
- 22. Explain the types of Entrepreneurs with suitable examples.
- 23. Explain 6 entry barriers faced by entrepreneurs.
- 24. Describe the elements of Project Formulation.
- 25. Explain biotech park for women.
- 26. Draft a business project proposal for a food industry.

SECTION - C

ANSWER ANY TWO QUESTIONS:

 $(2 \times 20 = 40)$

- 27. Describe the characteristics of Entrepreneurs.
- 28. Elucidate the challenges faced by entrepreneurs.
- 29. Enumerate the factors influencing Women Entrepreneurs.
- 30. What are the steps to start a business? Explain the process flow in detail.
