

STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI-86
(For candidates admitted during the academic year 2019 – 2020 and thereafter)

B.Voc. DEGREE EXAMINATION, NOVEMBER 2024
BANKING, FINANCIAL SERVICES AND INSURANCE
FIFTH SEMESTER

COURSE : MAJOR CORE
PAPER : PRACTICES OF LIFE INSURANCE
SUBJECT CODE : 19VB/VM/LI56
TIME : 3 HOURS

MAX.MARKS : 100

SECTION – A

ANSWER ALL QUESTIONS :

(10 x 2 = 20)

1. What is the primary purpose of life insurance?
2. Name one major benefit of life insurance for policyholders.
3. What is premium?
4. Define the term 'Premium Loading' in the context of insurance policies.
5. Define NAV.
6. Write a short note on Top-Up.
7. What is Mortgage loan?
8. Write briefly about Survival benefit payment.
9. What is SMS?
10. What are E-Services?

SECTION – B

ANSWER ANY FIVE QUESTIONS:

(5 x 4 = 20)

11. Explain the key stages in the evolution and growth of life insurance in India.
12. State the various features and benefits of ULIP.
13. Explain briefly about the policy documents.
14. What is Foreclosure? State its features and Reinstatement.
15. Write a short note on Online payment facilities and payment schedule.
16. What is the claim procedure by the Insurer?
17. Explain briefly about the Annuities and its types.

SECTION – C

ANSWER ANY TWO QUESTIONS:

(2 x 15 = 30)

18. Discuss the different types of insurance policies available in the market.
19. How to compute Premium for Linked Insurance Plans?
20. Explain the various types of Policy Claims.

SECTION – D**21. CASE STUDY (COMPULSORY):****(30 Marks)**

Deepu and Lava, a married couple in their early 30s, have two young children. Lava is the primary breadwinner, working as an IT manager, while Deepu is a part-time teacher. They recently purchased their first home and have taken on a mortgage. With rising living costs and the responsibility of raising children, they realize the need for financial protection.

After discussing their financial situation, they decide to explore life insurance options. Lava learns about a term life insurance policy that offers coverage of Rs.50,00,000 for a monthly premium of Rs.5000. Deepu is supportive, understanding that this insurance can provide financial security for their family in case something unexpected happens to Lava.

Tragically, two years later, Lava is involved in a fatal accident. The life insurance policy he purchased pays out the full Rs.50,00,000 to Deepu. This payout allows her to pay off the mortgage, cover daily living expenses, and secure her children's education funds.

Answer the following questions:

1. Explain the financial security life insurance provides to families in cases of unexpected events. **(6 marks)**
2. Discuss the potential impact on Deepu and the children if Lava had not purchased life insurance. **(6 marks)**
3. Evaluate the importance of assessing one's life insurance needs based on family dynamics and financial responsibilities. **(6 marks)**
4. Identify and explain two types of life insurance policies and their respective benefits. **(6 marks)**
5. Analyze the psychological and emotional benefits life insurance can provide to the insured and their family. **(6 marks)**
