STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI - 600086. (For candidates admitted during the academic year 2009-2010 \& thereafter)

SUBJECT CODE: CM/PE/CB43

\section*{M.Com. DEGREE EXAMINATION APRIL 2012 \\ COMMERCE \\ FOURTH SEMESTER \\ | COURSE | $:$ | ELECTIVE |
| :--- | :--- | :--- |
| PAPER | $:$ | COMPUTER APPLICATIONS IN BUSINESS (THEORY) |
| TIME | $:$ | 1 HOUR |}

## SECTION A

## Answer any five questions :

$5 \times 3=15$

1. What do you mean by cyber crime?
2. Explain the following terms :
i-customer i-store
3. What is called 'Hacking'?
4. Explain the following terms
a. Debit note
b. Account groups
5. List out the e-commerce customer applications.
6. How does e-advertising helps in e-marketing?
7. Explain the following terms
a. Absolute cell reference
b. Nominal scale

## SECTION B

Answer any five questions:
$5 \times 5=25$
8. Briefly explain the customer satisfaction and customer insecurity towards ebanking.
9. What are the prospects and challenges for online shopping in India?
10. What are the various marketing strategies followed in a service industry?
11. Briefly explain the privacy policies and technologies a firm could establish to save guard its web site?
12. Explain the various methods of electronic payment system.
13. Explain the different forecasting techniques that are used in SPSS?
14. Briefly explain the following :
a. Creation of stock group and stock categories
b. Payment voucher and receipt voucher

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## M.Com. DEGREE EXAMINATION APRIL 2012 <br> COMMERCE <br> FOURTH SEMESTER

| COURSE | $:$ | ELECTIVE |
| :--- | :--- | :--- |
| PAPER | $:$ | COMPUTER APPLICATIONS IN BUSINESS (PRACTICAL-I) |
| TIME | $:$ | 2 HOURS |

## SECTION - A

## ANSWER ALL QUESTIONS:

1. Calculate the coefficient of correlation by Karl Pearson's' method using EXCEL and verify your answer with the statistical function.

| X | 72 | 84 | 96 | 112 | 136 | 124 | 140 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y | 154 | 167 | 189 | 202 | 216 | 190 | 220 |

2. A weight reduction program claims that their program achieve a weight reduction of at least 5 kg after two weeks program. Ten participants who had undergone the program showed the following results. On the basis of this sample evidence can the claim of the agency on weight reduction be sustained. Test at $5 \%$ level? (Apply SPSS)

| Before | 86 | 92 | 100 | 93 | 88 | 80 | 88 | 92 | 95 | 100 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| After | 77 | 84 | 92 | 87 | 80 | 74 | 80 | 85 | 95 | 96 |

3. A tea company appoints four sales men $A, B, C$ and $D$ and observes their sales in three seasons - summer, winter and monsoon. Calculate two-way ANOVA from the following data. Test whether there is any significant difference between sales by the firm salesmen and sales in three different seasons. (Apply SPSS)

| SEASONS | SALESMEN |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D |
| Summer | 36 | 36 | 21 | 35 |
| Winter | 28 | 29 | 31 | 32 |
| Monsoon | 26 | 28 | 29 | 29 |

a. Do the salesmen significantly difference in performance
b. Is there any significant difference between the seasons?
4. Three categories of samples were taken. Each person chosen is asked to select one of the three categories that best represents his feeing toward a certain national policy. The three categories are in favour of the policy ( F ), against the policy (A) and indifferent towards the policy (I). The following results were obtained. Test whether the views of doctor, engineers and professors are independent using chi square analysis. (Apply EXCEL)

| OCCUPATION | REACTION |  |  |
| :---: | :---: | :---: | :---: |
|  | F | A | I |
| Doctors | 80 | 30 | 10 |
| Advocates | 70 | 40 | 40 |
| Professors | 50 | 50 | 30 |

## SECTION - B

## ANSWER THE FOLLOWING QUESTION: <br> $1 \times 20=20$

5. The following are the balances extracted from the books of EXCEL ltd on $31^{\text {st }}$ December 2011. You are required to make the necessary closing entries and prepare
a. Trial balance
b. Trading account
c. Profit and loss account
d. Balance sheet

| Opening stock | 5000 | Bills payable | 16000 |
| :--- | ---: | :--- | ---: |
| Stationery | 1800 | Creditors | 14000 |
| Purchases | 12000 | Trade expenses | 3000 |
| Wages | 2400 | Return outwards | 2000 |
| Insurance | 1200 | Cash in hand | 12000 |
| Sundry Debtors | 35000 | Cash at bank | 18000 |
| Carriage inwards | 600 | Rent | 2600 |
| Commission (Dr) | 800 | Carriage out | 1000 |
| Depreciation | 4000 | Sales | 25000 |
| Stationery | 1300 | Office expenses | 1300 |
| Returns inwards | 1000 | Capital | 100000 |
| Bills receivable | 20000 | Commission (cr) | 2000 |
| Fixed assets | 36000 | Loan from A | 8000 |

Closing stock is 8000 .

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| COURSE | $:$ | ELECTIVE |
| :--- | :--- | :--- |
| PAPER | $:$ | COMPUTER APPLICATIONS IN BUSINESS (PRACTICAL-II) |
| TIME | $:$ | 2 HOURS |

## SECTION - A

ANSWER ALL QUESTIONS:

1. Calculate the regression equations using EXCEL and estimate the value of X when $\mathrm{Y}=160$ and estimate the value of Y when $\mathrm{X}=210$.

| X | 120 | 135 | 156 | 182 | 196 | 204 | 218 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Y | 117 | 130 | 143 | 175 | 184 | 192 | 206 |

2. Two independent samples of 10 and 8 items gave the following values. Examine whether the difference between the means of the two samples is significant at 5\% level. (Apply SPSS)

| Sample X | 42 | 56 | 63 | 75 | 89 | 96 | 103 | 124 | 138 | 140 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Sample Y | 53 | 60 | 74 | 82 | 95 | 108 | 116 | 127 |  |  |

3. A tyre company appoints four sales men $A, B, C$ and $D$ and observes their sales in four quarters. Calculate two-way ANOVA from the following data. Test whether there is any significant difference between sales by the firm salesmen and sales in four quarters. .(Apply SPSS)

| QUARTERS | SALESMEN |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | A | B | C | D |
| I | 112 | 144 | 152 | 160 |
| II | 118 | 148 | 140 | 172 |
| III | 126 | 156 | 132 | 146 |
| IV | 120 | 132 | 145 | 152 |

4. Three categories of samples were taken. Each person chosen is asked to select one of the three categories that best represents his feeing toward a certain national policy. The three categories are in favour of the policy ( F ), against the policy (A) and indifferent towards the policy (I) The following results were obtained. Test whether the views of doctor, engineers and professors are independent using chi square analysis. (Apply EXCEL)

| OCCUPATION | REACTION |  |  |
| :--- | :--- | :--- | :--- |
|  | F | A | I |
| Students | 34 | 23 | 8 |
| Entrepreneurs | 45 | 38 | 23 |
| Employed | 52 | 22 | 12 |

## SECTION B

## ANSWER THE FOLLOWING QUESTION:

$1 \times 20=20$
5. The following are the balances extracted from the books of ABC 1td on $31^{\text {st }}$ December 2010. You are required to make the necessary closing entries and prepare
a. Trial balance
b. Trading account
c. Profit and loss account
d. Balance sheet

| Opening stock | 15000 | Commission (cr) | 1300 |
| :--- | ---: | :--- | ---: |
| Bills receivable | 22000 | Return outwards | 1200 |
| Purchases | 32000 | Trade expenses | 1800 |
| Wages | 3000 | Office expenses | 2400 |
| Insurance | 4000 | Cash in hand | 8400 |
| Sundry Debtors | 27500 | Cash at bank | 12300 |
| Carriage inwards | 1450 | Rent | 9000 |
| Commission (Dr) | 2300 | Carriage out | 1300 |
| Interest on capital | 2600 | Sales | 46000 |
| Stationery | 1700 | Bills payable | 7500 |
| Returns inwards | 2200 | Creditors | 13200 |
| Secured Loan | 18700 | Capital | 120000 |
| Misc income | 7300 |  |  |

Closing stock is Rs 12,250

