

STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.
(For candidates admitted during the academic year 2009 – 2010 & thereafter)

SUBJECT CODE: CM/PC/TD44

M.Com. DEGREE EXAMINATION APRIL 2012
COMMERCE
FOURTH SEMESTER

COURSE : CORE
PAPER : TRAINING & DEVELOPMENT
TIME : 3 HOURS **MAX. MARKS: 100**

SECTION A

ANSWER ANY FIVE QUESTIONS: 5*8=40

1. What are the different types of training programme? Discuss.
2. What are the pre-requisites for managers in-house training institutes?
3. Explain the strategies that may be used to evaluate training with special reference to ROI.
4. What is training technique? What are the principles governing application of technique. Discuss.
5. Explain the significance of training need analysis.
6. Explain general features of a good demonstration.
7. Distinguish between training and development. Why is executive development necessary?
8. What are the types of approaches to training implementation?

SECTION- B

ANSWER ANY THREE QUESTIONS: 3*20=60

9. Explain step by step process for developing training design.
10. Explain in detail the various methods or techniques of management development programmes (training).
11. "Training and Development is must for a company to sustain in this ever changing business environment". Explain.
12. Explain in detail the different Training Material and Aids used by the trainer to make training effective.
13. Explain the favourable and unfavourable climate and its relevance in Training and Development.

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