**Course Schedule: June - November 2024** 

Department : Business Administration
Name of the Faculty : Ms. Arthy Infanta A
Course Title : Performance Management

Course Code : 19BA/MC/PM54

Shift	: 11	T 1.*	TD 4 0	M.4110
Week & No. of hours	Units & Topics	Teaching Mathadalagu	Text &	Method of
Jun 19 – 26, 2024	Unit I	Methodology Lecture Method	References Rao T V,	Evaluation CA Test and
(Day Order 1 - 6)	Performance Planning	with PowerPoint Presentation	Performance Management – Towards	Other Component
	1.1 Performance Planning- Definition, Meaning		Organizational Excellence –	
	1.2 Determining Key Job Responsibilities – Key		Sage Publications	
	Result Areas and Key Performance Indicators		2016	
Jun 27 – July 4, 2024 (Day Order 1 - 6)	1.3 Goal Setting and Goal Statement-SMART Objectives	Lecture Method with Powerpoint presentation	Rao T V, Performance Management – Towards Organizational Excellence – Sage	CA Test and Other Component
			Publications 2016	
July 5 – 12, 2024 (Day Order 1 - 6)	1.4 The Performance – Planning Meeting, Responsibilities of the Employees and Managers	Lecture Method with Powerpoint presentation, Role Play	Rao T V, Performance Management – Towards Organizational Excellence – Sage Publications 2016	CA Test and Other Component
July 15 – 23, 2024 (Day Order 1 - 6)	Unit II	Lecture Method with	Rao T V, Performance	CA Test and Other Component
	Performance Execution  2.1 Performance Tracking and Performance	Powerpoint presentation	Management – Towards Organizational Excellence –	

	Motivators  2.2 Performance Execution – Managerial and Employee Responsibilities		Sage Publications 2016	
July 24 – 31, 2024 (Day Order 1 - 6)	2.3 Role of Top Management in Performance Evaluation Process  2.4 Self-Appraisal – Importance and Methods	Lecture Method with Powerpoint presentation	Rao T V, Performance Management – Towards Organizational Excellence – Sage Publications 2016	CA Test and Other Component
Aug 1 – 5, 2024 (Day Order 1 - 3)	Unit III Performance Assessment 3.1 Performance Appraisal Methods: Straight Ranking, Paired Comparison, Critical Incident, Free Essay, Check List, Behaviorally Anchored Rating Scale, MBO (in Brief)	Lecture Method with Powerpoint Presentation Case Analysis	Rao T V, Performance Management – Towards Organizational Excellence – Sage Publications 2016	CA Test and Other Component
Aug 6 – 10, 2024		C.A. Test	– I	

Aug 12 – 14, 2024	3.2 Performance	Lecture Method	Rao T V,	CA Test and Other
(Day Order 4-6)	Evaluation Form –	with Powerpoint	Performance	Component
	Characteristics of an	presentation	Management –	1
	Ideal form, Kinds of		Towards	
	Questions		Organizational	
			Excellence – Sage	
	3.3 Rating Scales and		Publications 2016	
	Rating Errors			
Aug 16 – 23, 2024	3.4 Bias and Issues in	Lecture Method	Rao T V,	CA Test and Other
(Day Order 1-6)	Performance	with Powerpoint	Performance	Component
	Assessment	presentation	Management –	Composition
		1	Towards	
			Organizational	
			Excellence – Sage	
			Publications 2016	
Aug 27 – Sep 3, 2024	Unit IV	Lecture Method	Rao T V,	CA Test and Other
(Day Order 1-6)	Performance Review	with Powerpoint	Performance	Component
	Terrormance Review	presentation	Management –	
	4.1 Performance		Towards	
	Review Discussion		Organizational	
	(PRD) – Constructive		Excellence – Sage	
	Feedback		Publications 2016	
Sep 4 – 11, 2024	4.2 Roles of employee	Lecture Method	Rao T V,	CA Test and Other
(Day Order 1-6)	and manager in review	with Powerpoint	Performance	Component
(Day Grace 1 6)	process	presentation	Management –	Component
	r	F	Towards	
	4.3 Closure of review		Organizational	
	process		Excellence – Sage	
			Publications 2016	
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Sep 12 - 20, 2024	4.4 Documentation of	Lecture Method	Rao T V,	CA Test and Other
(Day Order 1- 6)	Appraisal review	with Powerpoint	Performance	Component
	Unit V	presentation	Management –	
			Towards	
	Performance		Organizational Excellence Sage	
	Appraisal Report		Excellence – Sage Publications 2016	
	5.1 Linking Scores to		1 doneadons 2010	
	Compensation			
	Planning, Training			
	and Competency			
	Mapping			
Sep 23 - 26, 2024	(Contd.)	Lecture Method	Rao T V,	CA Test and Other

(Day Order 1-4)	5.1 Linking Scores to Compensation Planning, Training and Competency Mapping	with Powerpoint presentation	Performance Management – Towards Organizational Excellence – Sage Publications 2016	Component
Sep 27 – Oct 3, 2024		C.A. To	est – II	
Oct 4 – 5, 2024 (Day 5 & 6)	5.2 Reasons for Failure of Performance Appraisal	Lecture Method with Powerpoint presentation	Rao T V, Performance Management – Towards Organizational Excellence – Sage Publications 2016	Other Components
Oct 7 - 15, 2024 (Day Order 1 to 6)	5.3 Management training requirements for performance appraisals	Lecture Method with Powerpoint presentation	Rao T V, Performance Management – Towards Organizational Excellence – Sage Publications 2016	Other Components
Oct 16 - 22, 2024 (Day Order 1 to 6)	(Contd.) 5.3 Management training requirements for performance appraisals	Lecture Method with Powerpoint presentation, Group Discussion	Rao T V, Performance Management – Towards Organizational Excellence – Sage Publications 2016	Class Discussion
Oct 23 - 24, 2024 (Day Order 1 to 2)	REVISION			

- **Participatory Learning Methods** Role play to be enacted on different organizational scenarios pertaining to performance Management 25 Marks 24.07.2024
- **Experiential Learning Methods** Preparation of the Performance Review 25 Marks 11.09.2024.

**Course Schedule: June - November 2024** 

Department : Business Administration
Name/s of the Faculty : Ms. Pushpalatha R
Course Title : Business Taxation
Course Code : 19BA/MC/BT54

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Jun 19 – 26, 2024 (Day Order 1 - 6)	Unit 1 - Introduction  1.1 Taxation – Meaning, Importance, Features and Types of Tax  1.2 Basic Concepts in Income Tax	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
Jun 27 – July 4, 2024 (Day Order 1 - 6)	1.3 Residential Status and Incidence of Tax	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
July 5 – 12, 2024 (Day Order 1 - 6)	Unit 2 - Income under the Head Salaries  2.1 Salary — Meaning, Basis of Charge  2.2 Allowances, Perquisites, Other Receipts.	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
July 15 – 23, 2024 (Day Order 1 - 6)	2.2 Allowances, Perquisites, Other Receipts.  2.3 Treatment of Provident Fund	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
July 24 – 31, 2024 (Day Order 1 - 6)	2.4 Computation of Taxable Salary	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component

Aug 1 – 5, 2024 (Day Order 1 - 3)	Unit 3 - Income under the Head House property and Profits and Gains from Business and Profession  3.1 House Property - Basis of Charge and Computation of Self-Occupied and Let out House property income	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
Aug 6 – 10, 2024		C.A. Test -	·I	
Aug 12 – 14, 2024 (Day Order 4-6)	Contd).,  3.1 House Property - Basis of Charge and Computation of Self- Occupied and Let out House property income	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
Aug 16 – 23, 2024 (Day Order 1-6)	3.2 Computation of Profits and Gains of Business and Professional Income	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
Aug 27 – Sep 3, 2024 (Day Order 1-6)	3.3 Capital Gains – Computation of Short Term and Long Term Capital Gains	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
Sep 4 – 11, 2024 (Day Order 1-6)	Unit 4 - Computation of Taxable Income and Tax Liability  4.1 Income from Other Sources – Casual and General Incomes	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
Sep 12 - 20, 2024 (Day Order 1- 6)	<ul><li>4.2 Set-off and Carry forward of Losses</li><li>4.3 Deductions</li></ul>	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component

Sep 23 - 26, 2024 (Day Order 1-4)	4.4 Computation of Tax Liability	Lecture & Problem Solving	Income Tax Law and Practice - Gaur, V.P. and D.B Narang	C A Test & Other Component
Sep 27 – Oct 3, 2024		C.A. Test –		
Oct 4 – 5, 2024 (Day 5 & 6)	Unit 5 - Overview of GST  5.1 Basic concepts, Levy and Liability under GST	Lecture	Excise Law Times  https://www.taxma nagementindia.com /	Group Discussion & Other Component
Oct 7 - 15, 2024 (Day Order 1 to 6)	Contd., 5.1 Basic concepts, Levy and Liability under GST	Lecture and Presentation	Excise Law Times  https://www.taxma nagementindia.com /	Group Discussion & Other Component
Oct 16 - 22, 2024 (Day Order 1 to 6)	5.2 Central GST Act 2017, Integrated GST Act 2017, State GST Act 2017, Union Territory GST Act 2017	Lecture and Presentation	Excise Law Times  https://www.taxma nagementindia.com /	Group Discussion
Oct 23 - 24, 2024 (Day Order 1 to 2)	REVISION			

- **Problem solving Method:** Objective Test on Unit I, II & III 20 Marks on 30.08.2024
- **Participatory Learning Method:** IT Case Analysis 15 Marks 17.09.2024
- **Experiential Learning Method:** Model making on GST 15 Marks Exhibit on 10.10.2024.

**Course Schedule: June - November 2024** 

Department : Business Administration

Name/s of the faculty
Course Title
Course Code
: Ms. Yamini M
: Business Analytics
: 19BA/MC/BA53

Week & No. of hours	Units & Topics	Teaching	Text &	Method of
		Methodology	References	Evaluation
Jun 19 – 26, 2024 (Day Order 1 - 6)	Unit 1: Introduction  1.1 Business Analytics – Meaning, Definition and Importance  1.2 Data – Meaning, Organization and Sources of Data	Presentation, Case Analysis	PPTs and reference material as provided Trainer	CA Test and Other Component
Jun 27 – July 4, 2024 (Day Order 1 - 6)	1.2 Database Management System - Definition, Characteristics, Architecture and Security  1.2 Types of Data Models - Concepts and constraints of RDBMS	Case Analysis, Presentation	PPTs and reference material as provided Trainer	CA Test and Other Component
July 5 – 12, 2024 (Day Order 1 - 6)	Unit 2: Structured Query Language  2.1 Introduction  2.2 MySql Installer - Download sample Database - Loading Sample Database  2.3 SQL Process, SQL Commands - DDL, DML, DCL, DQL, SQL Constraints	Presentation, Hands on Practical's, Simulation	PPTs and reference material as provided Trainer	CA Test and Other Component

Aug 16 – 23, 2024 (Day Order 1-6)	4.2 Data types – String, Tuples, Set, Lists, Dictionary, Arrays, Spyder	Presentation, Hands on Practical's , Simulation	PPTs and reference material as provided Trainer	CA Test and Other Component
Aug 12 – 14, 2024 (Day Order 4-6)	Unit 4: Python  4.1 Basics of Python, Installation of Anaconda Navigator,	Presentation, Hands on Practical's , Case Analysis	PPTs and reference material as provided Trainer	CA Test and Other Component
Aug 6 – 10, 2024		C.A. Test –	I	
Aug 1 – 5, 2024 (Day Order 1 - 3)	<ul> <li>3.3 SAS coding- Data step and proc step, Libraries</li> <li>3.4 Importing external data, Reading and Manipulating Data</li> <li>3.5 Functions - Data Transformations - Conditional Statements</li> </ul>	Lectures and Hands on Practical's, Simulation	PPTs and reference material as provided Trainer	CA Test and Other Component
July 24 – 31, 2024 (Day Order 1 - 6)	Unit 3: Basics of SAS  3.1 Introduction to SAS, Installation of SAS University Edition,  3.2 Prerequisites for data analysis using SAS, SAS Architecture, Data Types, Formats and Informats	Lectures and Hands on Practical's, Case Study, Simulation	PPTs and reference material as provided Trainer	CA Test and Other Component
July 15 – 23, 2024 (Day Order 1 - 6)	<ul> <li>2.4 Data Integrity, Data Types, SQL Operators, Expressions,</li> <li>2.5 Querying Database, Retrieving result sets, Sub Queries,</li> <li>2.6 Syntax for various Clauses of SQL - Functions and Joins, Indexes, Views, Transactions</li> </ul>	Presentation, Hands on Practical's, Group Discussion	PPTs and reference material as provided Trainer	CA Test and Other Component

Aug 27 – Sep 3, 2024 (Day Order 1-6)	<ul><li>4.3 Importing and Exporting</li><li>Files - Data Manipulation</li><li>4.4 Descriptive Statistics and</li><li>Documentation with Jupyter</li></ul>	Presentation, Hands on Practical's , Simulation	PPTs and reference material as provided Trainer	CA Test and Other Component
Sep 4 – 11, 2024 (Day Order 1-6)	Unit 5: R Programming  5.1 Basics of R - Installation of R studio  5.2 Vectors, Matrices, Data types	Presentation, Hands on Practical's , Simulation	PPTs and reference material as provided Trainer	CA Test and Other Component
Sep 12 - 20, 2024 (Day Order 1- 6)	<ul><li>5.3 Importing files, writing files, Merging Files, Data Manipulation</li><li>5.4 Creation and Deletion of New Variables, Sorting of Data</li></ul>	Presentation, Hands on Practical's, Simulation, Case Analysis	PPTs and reference material as provided Trainer	CA Test and Other Component
Sep 23 - 26, 2024 (Day Order 1-4)	5.5 Functions, Graphical Presentation and Descriptive Statistics	Presentation, Hands on Practical's, Simulation	PPTs and reference material as provided Trainer	CA Test and Other Component
Sep 27 – Oct 3, 2024		C.A. Test – I	I	
Oct 4 – 5, 2024 (Day 5 & 6)	Revision	Practical's	PPTs and reference material as provided Trainer	Discussion
Oct 7 - 15, 2024 (Day Order 1 to 6)	Revision	Practical's	PPTs and reference material as provided Trainer	Discussion
Oct 16 - 22, 2024 (Day Order 1 to 6)	Revision	Practical's	PPTs and reference material as provided Trainer	Discussion
Oct 23 - 24, 2024 (Day Order 1 to 2)	REVISION			

- Experiential Learning Method Unit 1 Assignments on Introduction to Business Analytics 26.07.2024 25 Marks
- **Problem Solving Method -** Unit 2, 3, 4 and 5 Online MCQ Test 12.09.2024 25 Marks.

**Course Schedule: June - November 2024** 

Department : Business Administration

Name/s of the Faculty : Dr.Deepa.S

Course Title : Leadership and Team Management

Course Code : 19BA/MC/LT53

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Jun 19 – 26, 2024	Unit 1	Lecturing	Jan Carmichael, et.al -	CA Test and
(Day Order 1 - 6)	Leadership –	through	Leadership and	Other
	Introduction	PowerPoint	Management Development	Component
	1.1 Leadership –	Presentation	Chandra Mohan -	
	Meaning, Definition,		Leadership and	
	Attributes and		Management	
	Characteristics of Leader			
	1.2Styles and			
	Approaches of			
	Leadership			
Jun 27 – July 4,	1.3 Types of Leadership	Lecturing	Jan Carmichael, et.al -	CA Test and
2024	and Steps for effective	through	Leadership and	Other
(Day Order 1 - 6)	Leadership	PowerPoint	Management Development	Component
		Presentation	Chandra Mohan -	
			Leadership and	
			Management	
July 5 – 12, 2024	Unit 2	Lecturing	Jan Carmichael, et.al -	CA Test and
(Day Order 1 - 6)	Leadership - Theories	through	Leadership and	Other
	and Factors	PowerPoint	Management Development	Component
	2.1 Theories of	Presentation		
	Leadership – Types -		Chandra Mohan -	
	Trait Theory, Behavioral		Leadership and	
	and Style		Management	
	Theory, Managerial Grid			
	Model Theory,			
	Functional Theory,			
	Transactional and			
	Transformational Theory	-		
July 15 – 23, 2024	2.2 Factors Influencing	Lecturing	Bonnie T Yarbrouch -	CA Test and
(Day Order 1 - 6)	Leadership	through	Leading groups & Team,	Other
		PowerPoint	Cengage Learning	Component
		Presentation		
July 24 – 31, 2024	Unit 3	Lecturing	Bonnie T Yarbrouch -	CA Test and
(Day Order 1 - 6)	Team - Introduction	through	Leading groups & Team,	Other

	3.1 Team – Meaning,	PowerPoint	Cengage Learning	Component
	Nature and Importance	of Presentation		
Aug 1 – 5, 2024 (Day Order 1 - 3)	Team 3.2 Purpose of Team, Types of Teams 3.3 Models of Team	Lecturing through PowerPoint Presentation	Bonnie T Yarbrouch - Leading groups & Team, Cengage Learning	CA Test and Other Component
Aug 6 – 10, 2024			Test – I	
Aug 12 – 14, 2024 (Day Order 4-6)	3.4 Characteristics of a Good Team	Lecturing through PowerPoint Presentation	Uday Kumar Haldar - Leadership and Team Building	CA Test and Other Component
Aug 16 – 23, 2024 (Day Order 1-6)	Unit 4 Team Development and Team Building 4.1 Team Development — Meaning, Tuckman's Team Development Model	Lecturing through PowerPoint Presentation	Uday Kumar Haldar - Leadership and Team Building	CA Test and Other Component
Aug 27 – Sep 3, 2024 (Day Order 1-6)	4.2 Team Building – Meaning, Importance and Principles of Team Building	Lecturing through PowerPoint Presentation	Uday Kumar Haldar - Leadership and Team Building	CA Test and Other Component
Sep 4 – 11, 2024 (Day Order 1-6)	4.3 Success Factors in Team Building	Lecturing through PowerPoint Presentation	Uday Kumar Haldar - Leadership and Team Building	CA Test and Other Component
Sep 12 - 20, 2024 (Day Order 1- 6)	4.4 Difference between Team Building and Team Development	Lecturing through PowerPoint Presentation	Uday Kumar Haldar - Leadership and Team Building Jan Carmichael, et.al - Leadership and Management Development	CA Test and Other Component
Sep 23 - 26, 2024 (Day Order 1-4)	Unit 5 Team Management 5.1 Team Management — Meaning and Features of Team Management	Lecturing through PowerPoint Presentation	Uday Kumar Haldar - Leadership and Team Building Jan Carmichael, et.al - Leadership and Management Development	CA Test and Other Component

Sep 27 – Oct 3,	C.A. Test – II			
2024				
Oct 4 – 5, 2024	5.2 Team	Lecturing through	Chandra Mohan -	Other
(Day 5 & 6)	Management Skills	PowerPoint	Leadership and	Component
	and Team	Presentation	Management	
	Management process			
Oct 7 - 15, 2024	5.3 Leadership Roles	Lecturing through	Chandra Mohan -	Discussion
(Day Order 1 to 6)	in Team Management	PowerPoint	Leadership and	
		Presentation	Management	
Oct 16 - 22, 2024	5.4 Responsibilities	Lecturing through	Chandra Mohan -	Discussion
(Day Order 1 to 6)	of Team Leader	PowerPoint	Leadership and	
		Presentation	Management	
Oct 23 - 24, 2024		1	1	
(Day Order 1 to 2)	REVISION			

- **Problem Solving Method** Quiz on Case laws from Unit 1 and Unit 2 on 19.07.2024 15 Marks
- Experiential Learning Method Choose a leader and describe how he has demonstrated his traits and resolved Conflict resolution, adjusting to change, problem-solving, spearheading innovation from 28.08.2024 15 Marks
- Participatory Learning Method Role Play to be done from any of the topics from Unit 3 to 5 on 25.09.2024 20 Marks.

**Course Schedule: June - November 2024** 

Department : Business Administration Name/s of the Faculty : Dr. Renuka Devi.S.V

Course Title : Compensation Management

Course Code : 19ID/IC/CM55

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Jun 19 – 26, 2024 (Day Order 1 - 6)	Unit 1 - Wage and Salary Administration 1.1 Concept of Wages and Salary, Theories of Wage 1.2 Types of wages, Components of wages	Lecture with PPT	Gupta. C.B. Human Resource Management, Sultan Chand Publishers, New Delhi	CA Test and Other Component
Jun 27 – July 4, 2024 (Day Order 1 - 6)	1.3 Factors determining wages, Principles of wage administration	Lecture with PPT	Gupta. C.B. Human Resource Management, Sultan Chand Publishers, New Delhi	CA Test and Other Component
July 5 – 12, 2024 (Day Order 1 - 6)	Unit 2 - Wage Legislations 2.1 Principles of Equal Pay for Equal work	Lecture with PPT	Gupta. C.B. Human Resource Management, Sultan Chand Publishers, New Delhi	CA Test and Other Component
July 15 – 23, 2024 (Day Order 1 - 6)	2.2 Job Evaluation – Definition, Objectives	Lecture with PPT	Gupta. C.B. Human Resource Management, Sultan Chand Publishers, New Delhi	CA Test and Other Component

July 24 – 31, 2024 (Day Order 1 - 6)	2.3 Methods, Classification, Factor Comparison Method and Point Method of Job Evaluation	Lecture with PPT	Gupta. C.B. Human Resource Management, Sultan Chand Publishers, New Delhi	CA Test and Other Component
Aug 1 – 5, 2024 (Day Order 1 - 3)	Unit 3 - Compensation Classification 3.1 Types - Incentives, Fringe Benefits	Lecture with PPT	Singh, B.D Compensation & Reward Management. Excel Book, New Delhi	CA Test and Other Component
Aug 6 – 10, 2024		C.A. Test – I		
Aug 12 – 14, 2024 (Day Order 4-6)	3.2 Strategic Compensation Planning	Lecture with PPT	Singh, B.D Compensation & Reward Management. Excel Book, New Delhi	CA Test and Other Component
Aug 16 – 23, 2024 (Day Order 1-6)	3.3 Determining Compensation	Lecture with PPT	Singh, B.D Compensation & Reward Management. Excel Book, New Delhi	CA Test and Other Component
Aug 27 – Sep 3, 2024 (Day Order 1-6)	Unit 4 - Wage Structure 4.1 Wage Fixation – Flat Rate, Merit Rate, Wage survey	Lecture with PPT	Singh, B.D Compensation & Reward Management. Excel Book, New Delhi	CA Test and Other Component
Sep 4 – 11, 2024 (Day Order 1-6)	4.2 Wage Payment – Wage Payment Policies – Wage Payment Systems – Wage Incentive Plans, Blue Collar Employees, White Collar Employees.	Lecture with PPT	Singh, B.D Compensation & Reward Management. Excel Book, New Delhi	CA Test and Other Component

Sep 12 - 20, 2024 (Day Order 1- 6)	Unit 5 - Workmen's Compensation Act, 1923 5.1 Object, Scope and Coverage of the Act	Lecture with PPT	Kapoor .N.D. Elements of Industrial law, Sultan Chand and Sons, New Delhi	CA Test and Other Component
Sep 23 - 26, 2024 (Day Order 1-4)	5.2 Definitions – Dependent, Employer, Partial Disablement.	Lecture with PPT	Kapoor .N.D. Elements of Industrial law, Sultan Chand and Sons, New Delhi	CA Test and Other Component
Sep 27 – Oct 3, 2024		C.A. Test – II		
Oct 4 – 5, 2024 (Day 5 & 6)	5.2 Total Disablement, Workmen Injury Accident	Lecture with PPT	Kapoor .N.D. Elements of Industrial law, Sultan Chand and Sons, New Delhi	Discussion
Oct 7 - 15, 2024 (Day Order 1 to 6)	5.3 Rules Regarding Employees Compensation	Lecture with PPT	Kapoor .N.D. Elements of Industrial law, Sultan Chand and Sons, New Delhi	Discussion
Oct 16 - 22, 2024 (Day Order 1 to 6)	5.4 Amount and Distributions of Compensation, Notice and Claim	Lecture with PPT	Kapoor .N.D. Elements of Industrial law, Sultan Chand and Sons, New Delhi	Discussion
Oct 23 - 24, 2024 (Day Order 1 to 2)		REVISION	1	1

- Experiential Learning Methods Group Presentation on Pay commission From 17.07.2024 10
   Marks
- **Problem Solving Methods -** Objective type test on unit 1, 2 & 3 01.08.2024 25 marks
- **Participatory Learning Methods** To design a structured compensation package plan for executive positions in different types of organisations 04.09.2024 15 Marks.

**Course Schedule: June - November 2024** 

Department : Business Administration
Name/s of the Faculty : Ms. Pushpalatha R
Course Title : Corporate Etiquette
Course Code : 19BA/GE/CE22

Week & No. of hours	Units & Topics	Teaching	Text &	Method of
		Methodology	References	Evaluation
Jun 19 – 26, 2024 (Day Order 1 - 6) Jun 27 – July 4, 2024 (Day Order 1 - 6)	Unit 1- Etiquette at Workplace  1.1 Corporate Etiquette — Meaning, Need, Essentials of Corporate Etiquette  1.2 Classifications of Corporate Etiquette —	Lecture and Presentation  Lecture and Presentation	Corporate Communication by Paul. A. Argenti  Corporate Communication	CA Test and Other Component  CA Test and Other
(Day Order 1 - 0)	Clothing Etiquette, Email Etiquette, Telephone and Meeting Etiquette and their do's and dont's	Fresentation	by Paul. A. Argenti	Component
July 5 – 12, 2024 (Day Order 1 - 6)	1.2 Classifications of Corporate Etiquette – Clothing Etiquette, Email Etiquette, Telephone and Meeting Etiquette and their do's and dont's	Lecture and Presentation	Corporate Communication by Paul. A. Argenti	CA Test and Other Component
July 15 – 23, 2024 (Day Order 1 - 6)	1.3 Desktop Etiquette - Codes of Conduct required at the Workstation	Lecture and Discussion	Corporate Communication by Paul. A. Argenti	CA Test and Other Component
July 24 – 31, 2024 (Day Order 1 - 6)	Unit 2 - Communication skills  2.1 Principles, Forms and Process of Communication	Lecture and Presentation	Basic Business Communication by Lesikar and Flatley, Mcgraw- Hill	CA Test and Other Component
Aug 1 – 5, 2024 (Day Order 1 - 3)	2.2 Types of Communication Barriers	Lecture and Presentation	Basic Business Communication by Lesikar and Flatley, Mcgraw- Hill	CA Test and Other Component

Aug 6 – 10, 2024				
	C.A. Test – I			
Aug 12 – 14, 2024 (Day Order 4-6)	2.3 Communication gaps	Lecture and Presentation	Basic Business Communication by Lesikar and Flatley, Mcgraw- Hill	CA Test and Other Component
Aug 16 – 23, 2024 (Day Order 1-6)	2.4 Tips to improve the communication skills	Lecture and Presentation	Basic Business Communication by Lesikar and Flatley, Mcgraw- Hill	CA Test and Other Component
Aug 27 – Sep 3, 2024 (Day Order 1-6)	(contd) 2.4 Tips to improve the communication skills  Unit 3 - Interview Etiquette and Emotional Intelligence 3.1 Types of Interview, Codes of Conduct for Interview	Lecture and Presentation	Basic Business Communication by Lesikar and Flatley, Mcgraw- Hill	CA Test and Other Component
Sep 4 – 11, 2024 (Day Order 1-6)	3.1 Types of Interview, Codes of Conduct for Interview	Lecture and Presentation	Basic Business Communication by Lesikar and Flatley, Mcgraw- Hill	CA Test and Other Component
Sep 12 - 20, 2024 (Day Order 1- 6)	3.2 Preparation of Resume, Preparation for Group Discussion	Lecture and Discussion	Basic Business Communication by Lesikar and Flatley, Mcgraw- Hill	CA Test and Other Component
Sep 23 - 26, 2024 (Day Order 1-4)	3.3 Emotional Intelligence – Meaning, Tips to enhance interpersonal relationship at Workplace	Lecture and Presentation	https://positivepsy chology.com/emo tional- intelligence-eq/	CA Test and Other Component
Sep 27 – Oct 3, 2024		C.A. Test – I	[	<u> </u>

Oct 4 – 5, 2024	3.3 Emotional Intelligence –	Lecture and	https://positivepsy	Other
(Day 5 & 6)	Meaning, Tips to enhance	Presentation	chology.com/emo	Component
	interpersonal relationship at		tional-	
	Workplace		intelligence-eq/	
Oct 7 - 15, 2024	3.4 Significance of	Lecture and	https://positivepsy	Group
(Day Order 1 to 6)	interpersonal relationships in	Discussion	chology.com/emo	Discussion
	professional life		tional-	
			intelligence-eq/	
			Sage Journals	
Oct 16 - 22, 2024	Case Analysis	Lecture and	Sage Journals	Group
(Day Order 1 to 6)		Discussion		Discussion
Oct 23 - 24, 2024				
(Day Order 1 to 2)		REVISION		

• **Participatory & Experiential Learning Methods:** Role Play exhibiting Etiquette in corporate office – 25 Marks - 15.07.24 onwards.