STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI – 600 086 (For candidates admitted during the academic year 2019-20 and thereafter)

B.B.A. DEGREE EXAMINATION - APRIL 2024 BUSINESS ADMINISTRATION SIXTH SEMESTER

COURSE	: MAJOR – CORE
PAPER	: GLOBAL BUSINESS MANAGEMENT
SUBJECT CODE	: 19BA/MC/GB63
TIME	: 3 HOURS

MAX. MARKS: 100

$\boldsymbol{SECTION-A}$

Answer ALL questions:

(10 x 2 = 20)

- 1. Give the meaning of globalization.
- 2. Enlist the dimensions of cultural differences.
- 3. How do you calculate the country risk analysis?
- 4. Mention any four advantages of a wholly owned subsidiary.
- 5. Why is the workforce diversity important in a global perspective?
- 6. State the steps involved in compensation planning.
- 7. What is international marketing channel system?
- 8. State the fundamentals of brand equity.
- 9. Mention the objectives of World Bank.
- 10. Expand the following: FDI, GATT, WTO and IMF.

SECTION – B

Answer any FIVE questions:

- 11. Explain the benefits of globalization impacting India.
- 12. Elucidate the porters model of competitive advantage.
- 13. Write a note on multicultural management approaches.
- 14. What are the various structures used by global organizations in coordinating their activities?
- 15. Distinguish between domestic and foreign marketing.
- 16. Describe the role of world bank in development of developing countries.
- 17. Examine the impact of World Trade Organization (WTO) on business.

SECTION – C

Answer any TWO questions:

- 18. Discuss the Hofstede and Trompennars cultural dimensions in detail.
- 19. Define international business. Outline the various modes of international business with suitable examples.
- 20. Explain the various e-advertising and online marketing components for a global reach.
- 21. Briefly explain the role and functions of IMF.

 $(2 \ge 20 = 40)$

 $(5 \times 8 = 40)$