

STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI-86
(For candidates admitted during the academic year 2019 – 2020 and thereafter)

B.Voc. DEGREE EXAMINATION, NOVEMBER 2023
BANKING, FINANCIAL SERVICES AND INSURANCE
FIFTH SEMESTER

COURSE : MAJOR CORE
PAPER : PRACTICES OF LIFE INSURANCE
SUBJECT CODE : 19VB/VM/LI56
TIME : 3 HOURS

MAX.MARKS : 100

SECTION – A

ANSWER ALL QUESTIONS

(10x2=20)

1. Define insurance.
2. What are the reasons to have a life insurance?
3. What do you mean by Endowment?
4. What is Unit Linked Insurance Policies?
5. Distinguish between surrender value and paid-up value.
6. What is NAV?
7. Define Early Claim.
8. Define money market funds.
9. Illustrate about annuities.
10. Write the names of any 5 life insurance companies in India.

SECTION – B

ANSWER ANY FIVE QUESTIONS

(5x4=20)

11. Explain the scope and importance of life insurance.
12. Discuss the special features of pension insurance policies.
13. Describe the different types of annuities.
14. Elucidate the Contents of the policy documents.
15. Write a note on Equity Funds and Debt Funds.
16. Discuss the Claim concessions and settlement options of Life insurance.
17. Explain the role of E-services in Life Insurance Industry.

SECTION – C

ANSWER ANY TWO QUESTIONS

(2x15=30)

18. Discuss the Challenges faced by Life Insurance Organisation in India and the ways to overcome it.
19. Explain the characteristics of Group and Pension Insurance policies.
20. State the meaning of Foreclosure. Explain its features.

SECTION – D**21. CASE STUDY****(30 Marks)**

John and Tina are aged 40. John is a highly paid executive earning Rs.17,00,000 per annum. Tina hasn't worked since having their two children aged 11 and 9 but used to work as a kindergarten teacher. They live close to the city in a house valued at Rs.1.5 Crore with a mortgage of Rs.6,00,000. Both children attend private schools. On John's income they are able to comfortably afford living expenses, school fees and the mortgage and have accumulated Rs.5,00,000 in savings. John maintains a regular fitness routine but has an unexpected heart attack while jogging one morning. John dies on the way to hospital. Although still in mourning Tina has to take stock of her finances. She makes plans to return to work but on her salary of Rs.75,000 she will be unable to meet the mortgage payments and private school fees. Tina decides to sell the family home, purchase a house in the outer suburbs and enroll the children in the local public school to start a substantially different life than before.

- a) Discuss the Insurance policies that could have been taken by John and Tina to face such a situation. **(15 marks)**
- b) Assuming that John and Tina had taken Insurance policies, state how they would managed the current situation. Explain. **(15 marks)**
