Department	: Commerce General		
Name/s of the Faculty	: Sec A – Dr. Vinu		
	Sec B – Ms. Shifaya Fathima Z		
	Sec C – Ms. S. Jothilakshmi		
Course Title	: Financial Management		
Course Code	: 19CM/MC/FM44		
Shift	: 11		

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Nov 22 – 23, 2023 (Day Order 1 & 2)	UNIT – 1 Introduction To Financial Management 1.1 Core Concepts 1.1.1 Investment decision 1.1.2 Finance decision 1.1.3 Dividend decision	Lecture	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test-I & Other Component
Nov 24-30, 2023 (Day Order 1 to 6)	 1.2 Objectives of the firm 1.2.1Profit maximization 1.2.2Wealthmaximization 1.3 Objectives of Long term and Short term Capital Management 	Lecture	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test-I & Other Component
Dec 1-7, 2023 (Day Order 1 to 6)	 1.4 Time Value of Money Concepts and Applications 1.4.1 Computation of time value of money 1.4.1 Compounding Techniques 	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test-I & Other Component

Dec 8-9, 2023 (Day Order 1, 3)	1.4.2. Present Value Techniques	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan	Continuous Assessment Test-I
Dec 11-15, 2023 (Day Order 2 to 6)	UNIT – 2 Capital Structure 2.1 Meaning and Significance of Capital Structure 2.2. EPS – EBIT Analysis	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test-I
Dec 16 – 22, 2023 (Day Order 1 to 6)	2.3 Leverages – Meaning and Importance 2.3.1. Types of Leverages	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test-I
Jan 3 – 6, 2024 (Day Order 1 to 4)	UNIT - 3 Cost Of Capital 3.1 Meaning and Significance 3.2 Cost of Equity and Retained Earnings	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test-I
Jan 8 – 12, 2024		C.A	. Test – I	<u> </u>
Jan 13, 2024 (Day Order 1)	3.3. Cost of Debt- Redeemable	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain	Continuous Assessment Test- II
Jan 18 -20, 2024 (Day Order 4 to 6)	 3.3 Cost of Debt- Redeemable 3.4 Cost of Preference Redeemable 3.5 Computation of Overall Cost of Capital – Book Value and Market Value 	Lecture &Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II

Jan 22-29, 2024 (Day Order 1 to 6)	3.5 Computation of Overall Cost of Capital – Book Value and Market Value	Lecture &Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Jan 30 – Feb 2, 2024 (Day Order 1 to 4)	UNIT -4 Capital Budgeting 4.1 Nature of Capital Budgeting	Lecture &Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Feb 3, 2024 (Day Order 2)	4.2. Evaluating Techniques –Net Present Value, Profitability Index	Lecture &Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Feb 5- 6, 2024 (Day Order 5 to 6)	4.2. Evaluating Techniques –Net Present Value, Profitability Index	Lecture &Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Feb 7 – 14, 2024 (Day Order 1 to 6)	4.2. Evaluating Techniques –Internal Rate of Return	Lecture &Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Feb 15 – 22, 2024 (Day Order 1 to 6)	UNIT 5 – Working Capital Management And Dividend Decisions 5.1 Need for Working Capital Management	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II & Other Component

Feb 23 – 24, 2024 (Day Order 1 & 5)	5.2. Determinants of Working Capital Management	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Feb 26 – Mar 1, 2024 (Day Order 2 to 6)	5.2. Determinants of Working Capital Management	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Mar 2, 2024 (Day Order 1)	5.2. Determinants of Working Capital Management	Lecture & Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Continuous Assessment Test- II
Mar 4 –8, 2024		C.A.	Test – II	I
Mar 9 – 16, 2024 (Day 6 & Day Order 1 to 6)	5.3. Computation of Management of Working Capital Contd.	Lecture &Problem Solving	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain Financial management – A.Murthy	Class discussion and other component
Mar 18 - 19, 2024 (Day Order 2 to 3)	5.4 Dividend Policies – Factors determining Dividend Payments	Lecture	Financial Management – S.N.Maheshwari Basic Financial Management – M.Y.Khan and P.K. Jain	Class discussion and other component
Mar 20-22, 2024 (Day Order 4 to 6)		RE	VISION	

OTHER COMPONENT

- 1. Objective test on part of Unit 5 and Unit 1, 26th February,2024 25 marks
- A report on analysis of capital structure of a company (group assignment submission)- 30th January,2024 – 25 marks

Department	: Commerce
Name/s of the Faculty	: Sec A – Ms. Shifaya Fathima Z
	Sec B – Ms. Sobana
	Sec C – Ms. E. Theresa Priyadarshini
Course Title	: Marketing
Course Code	: 19CM/MC/MG44
Shift	: 11

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Nov 22 – 23, 2023 (Day Order 1 & 2)	Unit 1 Introduction 1.1 Meaning, Nature, Significance and Marketing Concept Model.	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -I
Nov 24-30, 2023 (Day Order 1 to 6)	Contd. 1.1 Meaning, Nature, Significance and Marketing Concept Model. (contd.)	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -I
Dec 1-7, 2023 (Day Order 1 to 6)	1.2 Functions of Marketing– Classification ofMarketing	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -I
Dec 8-9, 2023 (Day Order 1, 3)	UNIT 2 Product Planning And Promotion 2.1 Product Planning 2.1.1Product concept, Policy and Product Mix	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -I
Dec 11-15, 2023 (Day Order 2 to 6	 2.1.2Product Life Cycle – Stages 2.1.3New Product 	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan	Continuous Assessment Test -I and

)	Development – Process		Chand	Other
				Component
Dec 16 – 22, 2023 (Day Order 1 to 6)	2.2 Promotion 2.2.1 Elements of Promotion	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -I and Other Component
Jan 3 – 6, 2024	UNIT 3	Lecture	Rajan Nair and	Continuous
(Day Order 1 to 4)	Pricing And Distribution		Sanjith Nair, Marketing: Sultan	Assessment
	3.1 Pricing 3.1.1 Types of Pricing		Chand	Test -I
Jan 8 – 12, 2024			-	<u></u>
		C.A. Test – 1	1	
Jan 13, 2024	3.1.2 Factors affecting	Lecture	Rajan Nair and	Continuous
(Day Order 1)	Pricing		Sanjith Nair, Marketing: Sultan Chand	Assessment Test -II
Jan 18 -20, 2024 (Day Order 4 to 6)	3.2 Distribution	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -II
Jan 22-29, 2024 (Day Order 1 to 6)	3.2.1 Factors affecting Choice of Channel	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -II
Jan 30 – Feb 2, 2024 (Day Order 1 to 4)	3.2.2 Classification of Channel Members – Wholesaler and Retailer	Lecture	Rajan Nair and Sanjith Nair, Marketing: Sultan Chand	Continuous Assessment Test -II and Other Component
Feb 3, 2024 (Day Order 2)	Unit 4 Consumer Behaviour And Market Segmentation 4.1 Consumer Behaviour	Lecture	Kotler Philip. Marketing: Prentice Hall of India	Continuous Assessment Test -II
Feb 5- 6, 2024	4.1.1 Basic Model (Black Box Model)	Lecture	Kotler Philip. Marketing:	Continuous

(Day Order 5 to 6)			Prentice Hall of India	Assessment Test -II
Feb 7 – 14, 2024 (Day Order 1 to 6)	4.1.2 Factors Influencing Consumer Behaviour	Lecture	Kotler Philip. Marketing: Prentice Hall of India	Continuous Assessment Test -II
Feb 15 – 22, 2024 (Day Order 1 to 6)	4.2 Market Segmentation 4.2.1 Methods of Market Segmentation	Lecture	Kotler Philip. Marketing: Prentice Hall of India	Continuous Assessment Test –II
Feb 23 – 24, 2024 (Day Order 1 & 5)	4.2.1 Methods of Market Segmentation (contd.)	Lecture	Kotler Philip. Marketing: Prentice Hall of India	Continuous Assessment Test –II
Feb 26 – Mar 1, 2024 (Day Order 2 to 6)	Unit 5 5.1 Digital Marketing, Cloud Marketing	Lecture	Kotler Philip. Marketing: Prentice Hall of India	Continuous Assessment Test –II
Mar 2, 2024 (Day Order 1)	5.1 Cloud Marketing (contd.)	Lecture	Kotler Philip. Marketing: Prentice Hall of India	Continuous Assessment Test –II
Mar 4 –8, 2024		C.A. Test –]	L L	<u> </u>
Mar 9 – 16, 2024 (Day 6 & Day Order 1 to 6)	5.2 Social Marketing, Green Marketing	Lecture	Kotler Philip. Marketing: Prentice Hall of India	Class discussion

Mar 18 - 19, 2024	5.3 Rural Marketing, Viral	Lecture	Kotler Philip.	Class
(Day Order 2 to 3)	Marketing		Marketing	discussion
Mar 20-22, 2024 (Day Order 4 to 6)		REVISION		

OTHER COMPONENT

- 1. Group project on designing a new product -30 marks (24/02/24)
- 2. Presentation on the various types of promotion -10 marks ($\frac{18}{01}/2024 \frac{28}{01}/2024$)
- 3. Objective test on Classification of Channel members 10 marks (07/02/2024)

Department	: Commerce			
Names of the Faculty	: Sec A: Ms. Sobana			
	Sec B: Ms. Arokia Timple Manisha. J			
	Sec C: Ms. Sathyabhama .R			
Course Title	: Company Law			
Course Code	: 19CM/MC/CL44			
Shift	: 11			

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Nov 22 – 23, 2023 (Day Order 1 & 2)	UNIT 1 Formation Of Company 1.1 Characteristics of a Company, Lifting of Corporate Veil	Lecture and Case Study Analysis	Company Law, Kapoor, N.D	Continuous Assessment Test-I & Other component
Nov 24-30, 2023 (Day Order 1 to 6)	1.2 Types of Company – Private and Public	Lecture and Case Study Analysis	Company Law, Kapoor, N.D	Continuous Assessment Test-I & Other component
Dec 1-7, 2023 (Day Order 1 to 6)	1.3 Legal Requirement for Formation of Company – Public, Private and One Person Company – Commencement of Business	Lecture and Case Study Analysis	Company Law, Kapoor, N.D	Continuous Assessment Test-I & Other component
Dec 8-9, 2023 (Day Order 1, 3)	1.4 Process of Incorporation of Company	Lecture and Case Study Analysis	Company Law, Kapoor, N.D	Continuous Assessment Test-I & Other component
Dec 11-15, 2023 (Day Order 2 to 6)	1.5 Important Definitions- Member, Promoter, Financial Year,	Lecture and Case Study Analysis	Company Law, Kapoor, N.D	Continuous Assessment Test-I & Other component

1	Erro Dere			
	Free Reserves,			
	Associate			
D 16 00 0000	Company	T 1		
Dec $16 - 22, 2023$	UNIT 2	Lecture and	Company Law,	Continuous
(Day Order 1 to	Documents	Case Study	Kapoor, N.D	Assessment
6)	2.1	Analysis		Test-I & Other
	Memorandum			component
	of Association			
	and its			
	Alteration –			
	Entrenchment			
	Provision			
	2.2 Articles of			
	Association and			
	its Alteration			
	2.3 Prospectus			
	and Letter of			
	Offer			
Jan 3 – 6, 2024	2.4 Share	Lecture and	Company Law,	Continuous
(Day Order 1 to	Certificate -	Case Study	Kapoor, N.D	Assessment
4)	Demat system	Analysis		Test-I & Other
	2.5 Recent			component
	Developments			
	relating to			
	Unlisted			
L	Company			
Jan 8 – 12, 2024		C.A.	Test – I	
Jan 13, 2024	UNIT 3	Lecture and	Company Law,	Continuous
(Day Order 1)	Raising Of	Case Study	Kapoor, N.D &	Assessment
	Finance	Analysis	Company Law,	Test-II & Other
	3.1 Concept of		Avatar Singh	component
	Capital – Kinds		e	1
	of Share Capital			
Jan 18 -20, 2024	of Share Capital Nature of	Lecture and	Company Law,	Continuous
Jan 18 -20, 2024 (Day Order 4 to	-	Lecture and Case Study	Company Law, Kapoor, N.D &	Continuous Assessment
,	Nature of			
(Day Order 4 to	Nature of Shares	Case Study	Kapoor, N.D &	Assessment
(Day Order 4 to	Nature of Shares 3.2 Financing	Case Study	Kapoor, N.D & Company Law,	Assessment Test-II & Other
(Day Order 4 to	Nature of Shares 3.2 Financing of Companies-	Case Study	Kapoor, N.D & Company Law,	Assessment Test-II & Other
(Day Order 4 to	Nature of Shares 3.2 Financing of Companies- Issue,	Case Study	Kapoor, N.D & Company Law,	Assessment Test-II & Other
(Day Order 4 to	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and	Case Study	Kapoor, N.D & Company Law,	Assessment Test-II & Other
(Day Order 4 to	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of	Case Study	Kapoor, N.D & Company Law,	Assessment Test-II & Other
(Day Order 4 to	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of Share, Calls on	Case Study	Kapoor, N.D & Company Law,	Assessment Test-II & Other
(Day Order 4 to 6)	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of Share, Calls on Shares Issue of Sweat Equity Capital,	Case Study Analysis Lecture and Case Study	Kapoor, N.D & Company Law, Avatar Singh Company Law, Kapoor, N.D &	Assessment Test-II & Other component Continuous Assessment
(Day Order 4 to 6) Jan 22-29, 2024	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of Share, Calls on Shares Issue of Sweat Equity Capital, ESOP, ESPP,	Case Study Analysis Lecture and	Kapoor, N.D & Company Law, Avatar Singh Company Law, Kapoor, N.D & Company Law,	Assessment Test-II & Other component
(Day Order 4 to 6) Jan 22-29, 2024 (Day Order 1 to	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of Share, Calls on Shares Issue of Sweat Equity Capital, ESOP, ESPP, RSU and Bonus	Case Study Analysis Lecture and Case Study	Kapoor, N.D & Company Law, Avatar Singh Company Law, Kapoor, N.D &	Assessment Test-II & Other component Continuous Assessment
(Day Order 4 to 6) Jan 22-29, 2024 (Day Order 1 to	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of Share, Calls on Shares Issue of Sweat Equity Capital, ESOP, ESPP,	Case Study Analysis Lecture and Case Study	Kapoor, N.D & Company Law, Avatar Singh Company Law, Kapoor, N.D & Company Law,	Assessment Test-II & Other component Continuous Assessment Test-II & Other
(Day Order 4 to 6) Jan 22-29, 2024 (Day Order 1 to 6)	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of Share, Calls on Shares Issue of Sweat Equity Capital, ESOP, ESPP, RSU and Bonus Shares	Case Study Analysis Lecture and Case Study Analysis	Kapoor, N.D & Company Law, Avatar Singh Company Law, Kapoor, N.D & Company Law, Avatar Singh	Assessment Test-II & Other component Continuous Assessment Test-II & Other component
(Day Order 4 to 6) Jan 22-29, 2024 (Day Order 1 to	Nature of Shares 3.2 Financing of Companies- Issue, Allotment and Forfeiture of Share, Calls on Shares Issue of Sweat Equity Capital, ESOP, ESPP, RSU and Bonus	Case Study Analysis Lecture and Case Study	Kapoor, N.D & Company Law, Avatar Singh Company Law, Kapoor, N.D & Company Law,	Assessment Test-II & Other component Continuous Assessment Test-II & Other

(Day Order 1 to 4)	Transfer and Transmission of Shares	Analysis	Company Law, Avatar Singh	Test-II & Other component
Feb 3, 2024 (Day Order 2)	3.3 Debenture –Nature and Classes of Debenture	Lecture and Case Study Analysis	Company Law, Kapoor, N.D & Company Law, Avatar Singh	Continuous Assessment Test-II & Other component
Feb 5- 6, 2024 (Day Order 5 to 6)	3.4 Deposits- Meaning, Exempted Deposit, Return of Deposit and Allied Regulatory Deposit	Lecture and Case Study Analysis	Company Law, Kapoor, N.D	Continuous Assessment Test-II & Other component
Feb 7 – 14, 2024	UNIT 4	Lecture &	Company Law,	Continuous
(Day Order 1 to	Management	Presentation	Kapoor, N.D	Assessment
6)	4.1 Directors–			Test-II & Other
	Appointment Removal, Roles			component
	Responsibility			
Feb 15 – 22, 2024	Classification	Lecture &	Company Law,	Continuous
(Day Order 1 to	of Directors -	Presentation	Kapoor, N.D	Assessment
6)	Women			Test-II & Other
	Director,			component
	Director,			
	Independent			
	Director,			
	Number of			
	Directorship			
	Additional DIN (Director			
	Identity			
	Number), KYC			
Feb 23 – 24, 2024	4.2 Key	Lecture &	Company Law,	Continuous
(Day Order 1 &	Managerial	Presentation	Kapoor, N.D	Assessment
5)	Personnel –			Test-II & Other
	Appointment,			component
Feb 26 – Mar 1,	Key	Lecture &	Company Law,	Continuous
2024	Managerial	Presentation	Kapoor, N.D	Assessment
(Day Order 2 to	Personnel –			Test-II & Other
6) Mar 2, 2024	Removal UNIT 5	Lecture and	Compony Low	component Other
Mar 2, 2024 (Day Order 1)	UNIT 5 Meetings And	Case Study	Company Law, Kapoor, N.D &	Component
	Resolution	Analysis	Company Law,	Component
	5.1 Types and		Avatar Singh	
	Requisites -			
	Importance of			
	Secretarial			
	Standards			

Mar 4 –8, 2024	C.A. Test – II			
Mar 9 – 16, 2024 (Day 6 & Day Order 1 to 6)	5.2 Board and Committee meeting 5.3 Shareholders Meeting	Lecture and Case Study Analysis	Company Law, Kapoor, N.D & Company Law, Avatar Singh	Classroom Discussion
Mar 18 - 19, 2024 (Day Order 2 to 3)	5.4 Registers and Returns	Lecture and Case Study Analysis	Company Law, Kapoor, N.D	Classroom Discussion
Mar 20-22, 2024 (Day Order 4 to 6)	REVISION			

Other Component

- 1. Objective test and case study analysis Unit 2, 3 and 4 30 marks 01.03.2024
- Role Play Based on Case studies relating to lifting of corporate veil 20 marks -02.12.2023 Onwards

Department	: B.Com - General
Name/s of the Faculty	: Sec A - Ms.Valantina. I
	Sec B - Dr. Christine Stanley
	Sec C- Dr. Nisha
Course Title	: Human Resource Management
Course Code	: 19CM/MC/HR43
Shift	: 11

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Nov 22 – 23, 2023 (Day Order 1 to 2)	UNIT I Introduction 1.1 Scope and Objectives of Human Resource Management 1.2 Significance and Functions of Human Resource Management	Lecture and Group Discussion	Human Resource Management Aswathappa . K	Continuous Assessment Test –I
Nov 24 – 30, 2023 (Day Order 1 to 6)	Introduction 1.3 Emerging Challenges of Human Resource Management- Workforce Diversity,Downsizing, Work Life Balance	Lecture and Presentations	Human Resource Management C.B.Gupta	Continuous Assessment Test –I & Other Component

Dec 1 – 7, 2023	1.4 Recent Trends in Human	Lecture and	Human Resource	Continuous	
(Day Order 1 to 6)	Resource Management	Group	Management	Assessment	
	E E	Discussion		Test –I &	
			C.B.Gupta	Other	
				Component	
Dec 08 – 09, 2023	UNIT II	Lecture and	Human Resource	Continuous	
(Day Order 1,3)	Acquisition of Human	Group	Management	Assessment	
	Resources	Discussion	Prasad. L.M.	Test –I	
	2.1 Objectives,		1 10000. 12.101.		
	Characteristics and Process of HR Planning				
Dec $11 - 15, 2023$			Personnel Management		
(Day Order 2 to 6)			Mamoria C.B	Continuous	
	2.2 Job Analysis, Job	Lecture and		Assessment	
	Description, Job Specification	Group		Test –I &	
		Presentation		Other	
				Component	
Dec 16 – 22, 2023	2.3 Recruitment – Concept,	Lecture and	Personnel Management	Continuous	
(Day Order 1 to 6)	Sources	Group		Assessment	
	bouleds	Presentation	Flippo V. Edwin	Test –I & Other	
		Flesentation		Component	
Jan 03 – 06, 2024				Component	
(Day Order 1 to 4)		Lecture and	Personnel Management		
	2.4 Selection Procedure,	Group	r ersonner munugement	Continuous	
	Testing, Placement and	Presentation	Flippo V. Edwin	Assessment	
	Induction			Test –I	
Jan 08 – 12, 2024		~			
	C.A. Test – I				
Jan 13, 2024		Lecture and	Human Resource	Continuous	
(Day Order 1)	UNIT III	Group	Management	Assessment	
	Training and Development	Discussion	Aswathappa . K	Test –II &	
	3.1 Concept and Importance,		лэжашарра . К	Other	
				Component	
Jan 18 – 20, 2024	Identifying Training and	Lecture and	Human Resource	Continuous	

(Day Order 4 to 6)	Development Needs	Group Discussion	Management C.B.Gupta	Assessment Test –II & Other Component
Jan 22 – 29, 2024 (Day Order 1 to 6)	Designing Training Programme	Lecture and Presentation	Human Resource Management Aswathappa . K	Continuous Assessment Test –II & Other Component
Jan30 –Feb 2, 2024 (Day Order 1 to 4)	3.2 Training and Development Methods	Lecture and Group Presentation	Human Resource Management Aswathappa . K	Continuous Assessment Test –II
Feb 3, 2024 (Day Order 2)	3.3 Evaluating Training Effectiveness	Lecture and Group Presentation	Human Resource Management C.B.Gupta	Continuous Assessment Test –II
Feb 5 – 6, 2024 (Day Order 5 to 6)	UNIT IV Performance Appraisal 4.1 Nature and Importance of Performance Appraisal	Lecture and Group Presentation	Human Resource Management C.B.Gupta	Continuous Assessment Test –II
Feb 7 – 14 , 2024 (Day Order 1 to 6)	4.2 Process and Methods of Performance Appraisal	Lecture and Group Presentation	Human Resource Management C.B.Gupta	Continuous Assessment Test –II
Feb 15 – 22 , 2024 (Day Order 1 to 6)	4.3 Performance Management, Performance Counseling	Lecture and Group Discussion	Human Resource Management C.B.Gupta	Continuous Assessment Test –II
Feb 23 – 24 , 2024 (Day Order 1 , 5)	UNIT V Compensation and Maintenance 5.1 Compensation – Factors Types – Monetary and Non- Monetary	Lecture and Group Discussion	Human Resource Management C.B.Gupta	Continuous Assessment Test –II

Feb26 –Mar1,2024	5.1.1 Wage and Salary	Lecture	Human Resource	Continuous
(Day Order 2 to 6)	Compensation		Management	Assessment
	5.1.2 Incentives and Benefits		Aswathappa . K	Test –II
Mar 02, 2024	5.2 Employees Welfare–	Lecture	Human Resource	Continuous
(Day Order 1)	Health, Safety and Social		Management	Assessment
	Security		Aswathappa . K	Test –II
Mar 04 –08, 2024		C.A. Tes	st II	
Wai 04 -00, 2024		C.A. 16	5t - 11	
Mar 09 – 16, 2024	5.3 Grievance Handling and	Lecture	Human Resource	Classroom
(Day 6, Day order	Redressal		Management	discussion
1 to 6)			Aswathappa . K	
Mar 18 -19, 2024	5.3 Vigil Mechanism and	Lecture	Human Resource	Classroom
(Day Order 2 to 3)	Prevention of Sexual		Management	discussion
	Harassment		Aswathappa . K	
Mar 20 -22, 2024				
(Day Order 4 to 6)		REVIS	ION	

Other component:

- 1. Exhibit on HR model 15 marks January 5th, 2024.
- 2. Group presentation on the concept of diversity, agile, transformational leadership, grievance handling- Recent trends in HR 20 marks February 15th, 2024.
- 3. Case study on the training/recruitment methods adopted in companies 15 marks March 15th, 2024.

Department	: B. Com General
Name/s of the Faculty	: Sec A – Ms. Violet Glady P
	Sec B - Dr. Vanitha
	Sec C – Ms. Martina Jennifer N
Course Title	: Computer Application in Finance
Course Code	: 19CM/AC/CF45
Shift	: 11

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Nov 22 – 23, 2023 (Day Order 1 & 2)	Unit 1 1.1 Introduction to Tally 1.2 Creation, Alteration and Deletion of Group and Ledger.	Lecture and Practical	Tally Accounting Software, ERP, Palanivel.	Continuous Assessment I and Other Component
Nov 24-30, 2023 (Day Order 1 to 6)	 1.3 Accounting Vouchers 1.4 Preparation of Financial Statement. 	Lecture and Practical	Tally Accounting Software, ERP, Palanivel.	Continuous Assessment I
Dec 1-7, 2023 (Day Order 1 to 6)	1.5 Importing Data 1.6. Data Validation	Lecture and Practical	Tally Accounting Software, ERP, Palanivel.	Continuous Assessment I
Dec 8-9, 2023 (Day Order 1, 3)	Unit-2 2.1.1 Comparative statement 2.1.2 Common Size Statement	Lecture and Practical	Management Accounting, T.S Reddy & Dr. Y. Hariprasad Reddy.	Continuous Assessment I and Other Component
Dec 11-15, 2023 (Day Order 2 to 6)	2.1.3 Trend Percentage	Lecture and Practical	Management Accounting, T.S Reddy & Dr. Y. Hariprasad Reddy.	Continuous Assessment I and Other Component
Dec 16 – 22, 2023 (Day Order 1 to 6)	2.2 Preparation of production budget,	Lecture and Practical	Management Accounting, T.S	Continuous Assessment I and

	Sales Budget		Reddy & Dr. Y.	Other Component
			Hariprasad	
			Reddy.	
Jan 3 – 6, 2024			Management	
(Day Order 1 to 4)	2.2 Preparation of	T (1	Accounting, T.S	Continuous
	Flexible budget and	Lecture and	Reddy & Dr. Y.	Assessment I and
	Cash budget.	Practical	Hariprasad	Other component
			Reddy.	
Jan 8 – 12, 2024				
		C.A	I – I	
Jan 13, 2024	Unit 3	Lecture and	Financial	Continuous
(Day Order 1)	3.1 Time value of Money	Practical	Management A. Murthy.	Assessment II
Jan 18 -20, 2024	3.2 – Pay Back	Lecture and	Financial	Continuous
(Day Order 4 to 6)	Period.	Practical	Management A. Murthy.	Assessment II
Jan 22-29, 2024	3.2 – Net Present	Lecture and	Financial	Continuous
(Day Order 1 to 6)	Value	Practical	Management A. Murthy.	Assessment II
Jan 30 – Feb 2, 2024	3.2 – IRR	Lecture and	Financial	Continuous
(Day Order 1 to 4)		Practical	Management A. Murthy.	Assessment II
Feb 3, 2024	Financial Functions -	Lecture and	Financial	Continuous
(Day Order 2)	Pivot table	Practical	Management A. Murthy.	Assessment II
Feb 5- 6, 2024	Unit 4	Lecture and	Management	
(Day Order 5 to 6)	4.1.1 Ratio analysis	Practical	Accounting, T.S	Continuous
			Reddy & Dr. Y. Hariprasad	Assessment II
			Reddy.	
Feb 7 – 14, 2024	4.1.1 Ratio analysis	Lecture and	Management	
(Day Order 1 to 6)		Practical	Accounting, T.S	Continuous
			Reddy & Dr. Y. Hariprasad	Assessment II
			Reddy.	
Feb 15 – 22, 2024	4.1.2 Payroll analysis	Lecture and	E - Resource	Continuous

(Day Order 4 to 6)				
Mar 20-22, 2024		REVIS	SION	
	Statistics, Aging			
(Day Order 2 to 3)	Summarization,	Lecture	E- resources.	Discussion
6) Mar 18 - 19, 2024	Introduction5.2Stratification,	Lecture		Classroom
Mar 9 – 16, 2024 (Day 6 & Day Order 1 to	Unit 5 5.1 CAAT –	Lecture	E- resources.	Classroom Discussion
Mar 4 –8, 2024		C.A. Te	est – II	
			Reddy & Dr. Y. Hariprasad Reddy.	
Mar 2, 2024 (Day Order 1)	4.2 Cash flow analysis	Lecture and Practical	Management Accounting, T.S	Continuous Assessment II
(Day Order 2 to 6)	analysis	Practical	Accounting, T.S Reddy & Dr. Y. Hariprasad Reddy.	Assessment II
(Day Order 1 & 5) Feb 26 – Mar 1, 2024	4.1.3 Capital Budget4.1.4 Witten DownValue4.2 Cash flow	Practical Lecture and	Management, A. Murthy. Management	Assessment II Continuous
(Day Order 1 to 6) Feb 23 – 24, 2024	4.1.3 Capital Budget	Practical Lecture and	Financial	Assessment II Continuous

Other Component

- 1. Generation of P&L and BS using Tally -20Marks 03.01.2024
- 2. A report on the performance of a company using Excel -15Marks 01.02.2024
- 3. Submission of Record -15Marks 01.03.2024

Department	: B. Com General
Name/s of the Faculty	: A, B & C - Ms. Martina Jennifer, Ms. Adline Stella Sheron
Course Title	: Advertising and Media Management
Course Code	: 19CM/ME/AM45
Shift	: II

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Nov 22 – 23, 2023	Unit1:	Lecture &	Advertising &	Continuous
(Day Order 1 & 2)	1.1Meaning, Definition and Evolution of advertising.Role of advertising	Presentation	Promotion. Tata McGraw hill 2017.	Assessment Test – I
Nov 24-30, 2023 (Day Order 1 to 6)	1.3 Advertising as a promotional tool.1.4 Economic, Social and Ethical aspects of advertising.	Lecture & Presentation	Advertising & Promotion. Tata McGraw hill 2017.	Continuous Assessment Test – I
Dec 1-7, 2023 (Day Order 1 to 6)	1.5 Advertising as a communication process.	Lecture & Presentation	Advertising & Promotion. Belch, Tata McGraw hill 2017.	Continuous Assessment Test – I
Dec 8-9, 2023 (Day Order 1, 3)	Unit 2 2.1 Advertisement copy Meaning – preparation and process.	Lecture & Presentation	Advertising & Promotion. Belch, Tata McGraw hill 2017.	Continuous Assessment Test – I & Other component
Dec 11-15, 2023 (Day Order 2 to 6)	2.1.2 Types of advertisement copy.	Lecture & Presentation	Advertising Tata Mc Graw Hill 2017	Continuous Assessment Test – I & Other component
Dec 16 – 22, 2023	2.1.3 Elements of	Lecture &	Advertising Tata	Continuous

(Day Order 1 to 6)	advertisement copy.	Presentation	Mc Graw Hill	Assessment Test
	2.2Advertisement	Tresentation	2017	– I & Other
			2017	
	Layout			component
Jan 3 – 6, 2024	2.2.1 Structure of an	Lecture &	Advertising &	Continuous
(Day Order 1 to 4)	Advertisement layout.	Presentation	Promotion. Belch,	Assessment Test
	2.2.2 Principles of		Tata McGraw hill	– I & Other
	Advertisement Layout.		2017.	component
Jan 8 – 12, 2024				
		C.A. 7	Γest – I	
Jan 13, 2024	Unit 3	Lecture &	Integrated	Continuous
(Day Order 1)	3.1 Marketing Strategy	Presentation	Advertising	Assessment Test
	and Situational		promotion & Kenneth, E. Clow	– II & Other
	Analysis.		& Donald E.	Component
			Baack 2015.	1
Jan 18 -20, 2024	3.2 Advertisement Plan	Lecture &	Integrated	Continuous
(Day Order 4 to 6)	and objectives	Presentation	Advertising	Assessment Test
			promotion E. Clow & Donald E.	– II
			Baack 2015.	
			Dutter 2013.	
Jan 22-29, 2024	3.3 DAGMAR	Lecture &	Integrated	Continuous
(Day Order 1 to 6)	Approach.	Presentation	Advertising	Assessment Test
			promotion E. Clow & Donald E.	- II
			Baack 2015.	
Jan 20 Each 2 2024	2 1 Dronoration of	Lecture &	Integrated	Continuous
Jan 30 – Feb 2, 2024	3.4 Preparation of campaign – Stages in		Integrated Advertising	
(Day Order 1 to 4)	campaign process.	Presentation	promotion E. Clow	Assessment Test
			& Donald E.	- II
			Baack 2015.	
Feb 3, 2024	Unit 4	Lecture &	Integrated	Continuous
(Day Order 2)	4.1 Dala of media	Presentation	Advertising	Assessment Test
	4.1 Role of media, types of media –		promotion E. Clow	– II
	Indoor, Outdoor,		& Donald E.	
	electronic and online		Baack 2015.	
	advantages and Disadvantages			
Feb 5- 6, 2024	4.1 Role of media,	Lecture &	Integrated	Continuous
100 5 0, 2024		Lociare &	integrated	Continuous

(Day Order 5 to 6)	types of media	Presentation	Advertising 2015	Assessment Test – II
Feb 7 – 14, 2024 (Day Order 1 to 6)	4.2 Media Planning – Selection and Scheduling	Lecture & Presentation	E-Resource	Continuous Assessment Test – II
Feb 15 – 22, 2024 (Day Order 1 to 6)	Unit 5 5.1 Media choice criteria – Factors affecting choice of media.	Lecture & Presentation	E-Resource	Continuous Assessment Test – II
Feb 23 – 24, 2024 (Day Order 1 & 5)	5.2 Choosing the right agency – Role, Types.	Lecture & Presentation	Advertising principles & Practice. Wells, 2016.	Continuous Assessment Test – II
Feb 26 – Mar 1, 2024 (Day Order 2 to 6)	5.2 Functions of Advertisement agencies	Lecture & Presentation	Advertising principles & Practice. Wells, 2016.	Continuous Assessment Test – II
Mar 2, 2024 (Day Order 1)	5.2 Selection and coordination of agency.	Lecture & Presentation	Advertising principles & Practice. Wells, 2016.	Continuous Assessment Test – II
Mar 4 –8, 2024		С.А. Т	rest – II	<u> </u>
Mar 9 – 16, 2024 (Day 6 & Day Order 1 to 6)	5.3 Advertising Budgeting.	Lecture & Presentation	Advertising principles & Practice. Wells, 2016.	Continuous Assessment Test – II
Mar 18 - 19, 2024 (Day Order 2 to 3)	5.3 Comparative parity Method and Objective task method	Lecture & Presentation	Advertising principles & Practice. Wells, 2016.	Continuous Assessment Test – II

Other Component

- Choose a product, create Advertisement poster and promote the product using various promotional tools (Group presentation) – 25 Marks – 19.01.2024
- 2. Objective test on Unit 4 & 5 (25Marks) 20.02.2024

Department	: Commerce (General)
Name/s of the faculty	: Dr. Vinu
Course Title	: Business Environment
Course Code	: 19CM/ME/BE45
Shift	: II

Week & No. of hours	Units & Topics	Teaching Methodology	Text & References	Method of Evaluation
Nov 22 – 23, 2023 (Day Order 1 & 2)	UNIT 1: Business Environment - An Overview 1.1 Meaning and Nature of business environment	Lecture, Power point Presentation	International Business Environment – Francis Cherunilam	Continuous Assessment Test - I
Nov 24-30, 2023 (Day Order 1 to 6)	1.2 Types of Environments- Internal, External – Micro and Macro Environment1.3 Competitive Structure of Industry, Environment Analysis	Lecture, Power point Presentation	International Business Environment – Francis Cherunilam	Continuous Assessment Test - I
Dec 1-7, 2023 (Day Order 1 to 6)	1.4 Process and Limitations of Environmental Analysis	Lecture, Power point Presentation	International Business Environment – Francis Cherunilam	Continuous Assessment Test - I
Dec 8-9, 2023	UNIT 2: 2.1 Economic	Lecture, Power point Presentation	International Business Environment –	Continuous Assessment Test -

(Day Order 1, 3)	Environment of Business		Francis Cherunilam	Ι
Dec 11-15, 2023 (Day Order 2 to 6)	 2.1.1 Nature of Economic System Capitalist, Socialist and Mixed Economy 2.1.2 Process and Techniques of Economic Planning and Policies 	Flipped Classroom	International Business Environment – Francis Cherunilam	Continuous Assessment Test - I
Dec 16 – 22, 2023 (Day Order 1 to 6)	 2.2 Political Environment 2.2.1 Functions of State, Economic roles of Government: Regulatory, Promotional, Entrepreneurial and Planning. 	Lecture, Power point Presentation	International Business Environment – Francis Cherunilam	Continuous Assessment Test - I
Jan 3 – 6, 2024 (Day Order 1 to 4)	2.2.2 The constitutional Environment, Rationale and Extent of State Intervention	Lecture, Power point Presentation	International Business Environment – Francis Cherunilam	Continuous Assessment Test - I
Jan 8 – 12, 2024	C.A. Test – I			
Jan 13, 2024 (Day Order 1)	UNIT 3: Socio - Cultural Environment 3.1 Nature and Impact of Culture on Business Culture and Globalization	Lecture, Power point Presentation	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II
Jan 18 -20, 2024 (Day Order 4 to 6)	3.2 Business and Culture with special reference	Lecture, Power point Presentation	International Business Environment –	Continuous Assessment Test - II

	to adaptation, transmission, conformity		Francis Cherunilam	
Jan 22-29, 2024 (Day Order 1 to 6)	3.3 Socio Cultural Environment - Challenges	Lecture, Power point Presentation	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II
Jan 30 – Feb 2, 2024 (Day Order 1 to 4)	UNIT 4: Natural and Technological Environment 4.1 Nature of Technological Environment and Elements	Lecture Cum Flipped Classroom	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II/ Other Component
Feb 3, 2024 (Day Order 2)	4.2 Impact of technology on Globalization, Transfer of Technology, Time lapse in technology introduction (Conti)	Lecture Cum Flipped Classroom	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II/ Other Component
Feb 5- 6, 2024 (Day Order 5 to 6)	4.2 Impact of technology on Globalization, Transfer of Technology, Time lapse in technology introduction	Lecture Cum Flipped Classroom	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II/ Other Component
Feb 7 – 14, 2024 (Day Order 1 to 6)	4.3 Status of Technology in India – Management, Features and Impact	Lecture Cum Flipped Classroom	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II/ Other Component
Feb 15 – 22, 2024 (Day Order 1 to 6)	4.4 Natural Environment – Impact on Business, Natural	Lecture Cum Flipped Classroom	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II/ Other

	Pollution - Meaning, Types (Conti)			Component
Feb 23 – 24, 2024 (Day Order 1 & 5)	4.4 Natural Environment – Impact on Business, Natural Pollution - Meaning, Types	Lecture Cum Flipped Classroom	International Business Environment – Francis Cherunilam	Continuous Assessment Test - II/ Other Component
Feb 26 – Mar 1, 2024 (Day Order 2 to 6)	UNIT 5: Global Business Environment 5.1 Liberalization, Privatization, Globalization and its need	Flipped Classroom	International Business Environment – Francis Cherunilam	Other Component
Mar 2, 2024 (Day Order 1)	5.2 Regional Economic Grouping – European Union, ASEAN, SAARC. (Conti)	Flipped Classroom	International Business Environment – Francis Cherunilam	Other Component
Mar 4 –8, 2024	C.A. Test – II			
Mar 9 – 16, 2024 (Day 6 & Day Order 1 to 6)	5.2 Regional Economic Grouping – European Union, ASEAN, SAARC.	Flipped Classroom	International Business Environment – Francis Cherunilam	Other Component
Mar 18 - 19, 2024 (Day Order 2 to 3)	5.3 Environmental and Social Responsibility – Current Global Perspective pertaining to pollution	Flipped Classroom	International Business Environment – Francis Cherunilam	Other Component

Other Components:

- MCQs Test 05.01.2024 20 marks
- Group Presentation on Global Business Environment and Natural and Technological– 01.02.2024 onwards- 30 marks