# STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI – 600 086 (For candidates admitted during the academic year 2019-20 and thereafter)

**COURSE CODE: 19BA/ME/TD45** 

## B.B.A DEGREE EXAMINATION APRIL 2023 BUSINESS ADMINISTRATION FOURTH SEMESTER

COURSE : MAJOR - ELECTIVE

COURSE TITLE : TRAINING AND DEVELOPMENT

TIME : 3 HOURS MAX. MARKS: 100

#### Section - A

## **Answer ALL questions:**

 $(10 \times 2 = 20)$ 

- 1. Define the term On the job training.
- 2. What is Off the job training?
- 3. Mention any two objectives of Training Need analysis.
- 4. Define the term Job Mapping.
- 5. Write a note on the Coaching.
- 6. What is E-learning?
- 7. What is Competence Based Training?
- 8. What is Role Based Training?
- 9. Define the term KPI.
- 10. What is Feedback?

## Section-B

## **Answer any FIVE questions:**

 $(5 \times 8 = 40)$ 

- 11. List out the objectives of Training.
- 12. What are the five major components of Training Need Assessment?
- 13. What are the benefits of Training to the Employer?
- 14. Explain the need for training in an organization.
- 15. What are the benefits of evaluating Training and development?
- 16. Explain the methods of Off-the job Training.
- 17. Explain the three various approaches to assessment.

### Section - C

### **Answer any TWO questions:**

 $(2 \times 20 = 40)$ 

- 18. Explain the role of External Agencies in Training and Development.
- 19. Explain the various methods of Assessment of Training Needs.
- 20. Point out the characteristics of Good Training Programme.
- 21. Highlight the advantages of On the job training and Off the job training.

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