

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086**  
**(For candidates admitted during the academic year 2019 – 2020 & thereafter)**  
**SUBJECT CODE: 19PY/AC/FS25**

**B. A. DEGREE EXAMINATION, APRIL 2023**  
**SOCIOLOGY**  
**SECOND SEMESTER**

**COURSE : ALLIED – CORE**  
**PAPER : FUNDAMENTALS OF SOCIAL PSYCHOLOGY**  
**TIME : 3 HOURS** **MAX.MARKS:100**

**SECTION – A**

**I. ANSWER ALL QUESTIONS. EACH ANSWER NOT TO EXCEED 50 WORDS.** **(10X3=30)**

1. Define attitude.
2. What is persuasive communication?
3. Define pro-social behaviour.
4. Explain prejudice.
5. Define social influence.
6. What does the field of Social Psychology study?
7. Distinguish between cooperation and competition.
8. Define conformity.
9. Explain a stereotype.
10. Why is social psychology called scientific in nature?

**SECTION – B**

**II. ANSWER ANY FIVE QUESTIONS. EACH ANSWER NOT TO EXCEED 250 WORDS.** **(5X8=40)**

11. Illustrate the factors that predicate conformity. Support your answer with relevant research.
12. Define aggression. What are the types of aggression?
13. Distinguish between obedience, compliance, and acceptance.
14. How can the theory of cognitive dissonance be applied in real life? Explain.
15. Explain group formation. What are the types of groups?
16. Describe sexism and discrimination. Can they be eradicated?
17. Exemplify the nature of attitudes.
18. Elucidate on any two applications of social psychology.

**SECTION – C**

**III. ANSWER ANY TWO QUESTIONS. EACH ANSWER NOT TO EXCEED 1200 WORDS.** **(2X15=30)**

19. Write in detail the nature of social psychology.
20. Explain the formation of attitudes with relevant examples.
21. Discuss the management of aggression. Critically evaluate these methods.
22. Elaborate on the collective processes of group behaviour.

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