# STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI 600 086 (For candidates admitted during the academic year 2019 – 2020 & thereafter)

SUBJECT CODE: 19PR/PC/MG14

# M. A. DEGREE EXAMINATION, NOVEMBER 2022 PUBLIC RELATIONS FIRST SEMESTER

**COURSE : CORE** 

PAPER : MARKETING MANAGEMENT IN PUBLIC RELATIONS

TIME : 3 HOURS MAX. MARKS: 100

SECTION- A

### **ANSWER ALL QUESTIONS**

 $(10 \times 2 = 20)$ 

- 1. Define Market.
- 2. List the types of marketing
- 3. Define the term Brand.
- 4. What do you mean by positioning of brand?
- 5. List any two objectives of NGOs
- 6. What is Social Marketing?
- 7. Outline the value of Digital Marketing.
- 8. What is SEO?
- 9. What are E- Commerce Portals
- 10. Write a note on LinkedIn

#### SECTION - B

## **ANSWER ANY FIVE QUESTIONS**

 $(5 \times 8 = 40)$ 

- 11. Describe the principles of marketing.
- 12. Discuss the challenges of IMC.
- 13. When do you decide to Reposition a product? Explain
- 14. Discuss the relevance of Corporate Branding
- 15. Distinguish social marketing from commercial marketing.
- 16. Write a note on website planning and creation.
- 17. State the advantages of online branding.
- 18. Bring out the strategies of effective blog writing

## **SECTION - C**

# ANSWER ANY TWO QUESTIONS

 $(2 \times 20 = 40)$ 

- 19. Discuss the scope of Marketing in detail
- 20. Evaluate the concept of Social Marketing Campaign and substantiate the same with examples
- 21. Examine the applications of Mobile marketing.
- 22. Bring out the effective strategies to build Brand on Social media platforms.

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