

**STELLA MARIS COLLEGE (AUTONOMOUS), CHENNAI – 600 086**  
**(For candidates admitted during the academic year 2019-20 and thereafter)**

**COURSE CODE: 19BA/ME/TD45**

**B.B.A DEGREE EXAMINATION APRIL 2022**  
**BUSINESS ADMINISTRATION**  
**FOURTH SEMESTER**

**COURSE : MAJOR - ELECTIVE**  
**COURSE TITLE : TRAINING AND DEVELOPMENT**  
**TIME : 3 HOURS**

**MAX. MARKS: 100**

**Section – A**

**Answer ALL questions:**

**(10x2 = 20)**

1. Define Training Design.
2. Give the meaning of Competency-Based training.
3. What is Interactive Training?
4. Define External Training.
5. Point out the problems in Evaluation of training.
6. List the benefits of Role-based training.
7. Mention the importance of Training.
8. How to select an External Training provider?
9. Define TNA.
10. Differentiate between Training and Development.

**Section – B**

**Answer any FIVE questions:**

**(5 x 8 = 40)**

11. Explain ADDIE Model.
12. What are the steps to create successful training and development program?
13. Bring out the Significance of Feedback in a Training.
14. Elucidate the Process of Designing a Training Program.
15. Describe the different methods to identify training needs in an employee.
16. Determine the purpose of Training and Development.
17. Demonstrate the approaches for TNA.

**Section – C**

**Answer any TWO questions:**

**(2 x 20 = 40)**

18. Summarise the Training Need Assessment at different levels of an organization.
19. Explicate the methods of on-the-job training. Mention the merits and demerits.
20. Discuss the different types of workplace training programs for employees.
21. Elaborate the different Evaluation Frame work of training and development.

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