## STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI - 600 086.

**COURSE CODE: 19BA/MC/PM54** 

## B.B.A DEGREE EXAMINATION – NOVEMBER 2021 BUSINESS ADMINISTRATION

**COURSE: MAJOR-CORE** 

PAPER : PERFORMANCE MANAGEMENT

TIME : 3 HOURS MAX. MARKS: 100

#### SECTION - A

### Answer all the questions:

 $(7 \times 4 = 28)$ 

- 1. What is meant by self-appraisal?
- 2. Define performance Management.
- 3. What is balance Score Card?
- 4. Give the frequency duration can we have PRD?
- 5. What is the link between competency and performance?
- 6. Who is Scribe in review meeting?
- 7. Explain performance evaluation form?

#### SECTION - B

# **Answer any TWO questions:**

 $(2 \times 16 = 32)$ 

- 8. (a) Explain why Scores of performance Appraisal are linked to Compensation (8 Marks)
  - (b) Justify the reasons for failure of performance appraisal (8 Marks)
- 9. (a) Illustrate the Performance appraisal methods (8 Marks)
  - (b) Discuss Rating scale and rating errors (8 Marks)
- 10. (a) Explain constructive feedback and its benefits (8 Marks)
  - (b) Analyze the roles of manager in review process (8 Marks)

#### SECTION - C

### **Answer any ONE question:**

 $(1 \times 40 = 40)$ 

- 11. (a) Explain the Employee Performance Tracker Tools (10 Marks)
  - (b) What are the types of Performance motivators (10 Marks)
  - (c) Discuss Managerial responsibilities in performance execution (10 Marks)
  - (d) Illustrate the seven steps of Performance Evaluation Process (10 Marks)
- 12. (a) Distinguish between KPI and KRA (10 Marks)
  - (b) Appraise SMART Objectives (10 Marks)
  - (c) Elaborate the Steps in Performance Planning meeting (10 Marks)
  - (d) Explain the objectives of Performance management (10 Marks)

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