

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086**

**(For candidates admitted during the academic year 2019-20)**

**COURSE CODE: 19BA/ME/TD45**

**B.B.A. DEGREE END SEMESTER EXAMINATION APRIL 2021**

**BUSINESS ADMINISTRATION**

**FOURTH SEMESTER**

**COURSE : MAJOR CORE**

**PAPER : TRAINING AND DEVELOPMENT**

**TIME : 90 MINUTES**

**MAX. MARKS: 50**

**Section A**

**Answer all the questions:**

**(7x2=14)**

1. Bring out the difference between Training and Development.
2. List out the steps involved in Training Need Assessment.
3. What do you understand by Cognitive Analysis?
4. Mention any Six Coaching Methods.
5. What is Vestibule Training?
6. State any two reasons for evaluating Training and Development Programs.
7. Write a short note on different levels of Training Evaluation.

**Section B**

**Answer any two questions:**

**(2x8 =16)**

8. Explain the Purpose of Training and Development.
9. Write a note on Training Need Assessment at different levels in an organisation.
10. What are the different Learning Styles? Explain by giving examples.

**Section C**

**Answer any one question:**

**(1x20=20)**

11. Discuss in detail about the various types of Training Development Programs.
12. Describe the Kirkpatrick's Model of Training Evaluation.

\*\*\*\*\*