

**STELLA MARIS COLLEGE (AUTONOMOUS) CHENNAI – 600 086.**  
**(For candidates admitted during the academic year 2019 – 2020)**

**SUBJECT CODE: 19CM/PE/TD15**

**M.Com. DEGREE EXAMINATION NOVEMBER 2019**  
**COMMERCE**  
**FIRST SEMESTER**

**COURSE : ELECTIVE**  
**PAPER : TRAINING AND DEVELOPMENT**  
**TIME : 3 HOURS** **MAX. MARKS: 100**

**SECTION – A**

**ANSWER ANY SIX QUESTIONS.** **(6 x 10 = 60)**

1. What is the benefit of Training and Development?
2. Highlight the objectives of Training and Development.
3. What are the basic principles of Learning?
4. What are the Pre-requisites for creating a climate for training?
5. Describe the important considerations while designing a Training Programme.
6. Explain the steps of Training and Development Needs identification process.
7. What are the Limitations of On-the-Job Training?
8. State the significance of Training Evaluation.

**SECTION – B**

**ANSWER ANY TWO QUESTIONS.** **(2 x 20 = 40)**

9. Distinguish between Training and Development.
10. Design a training programme for a company of your choice.
11. Elaborate the classification of Training methods and methodologies.
12. Elaborate Donald Kirkpatrick's four levels of Evaluation Model.

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